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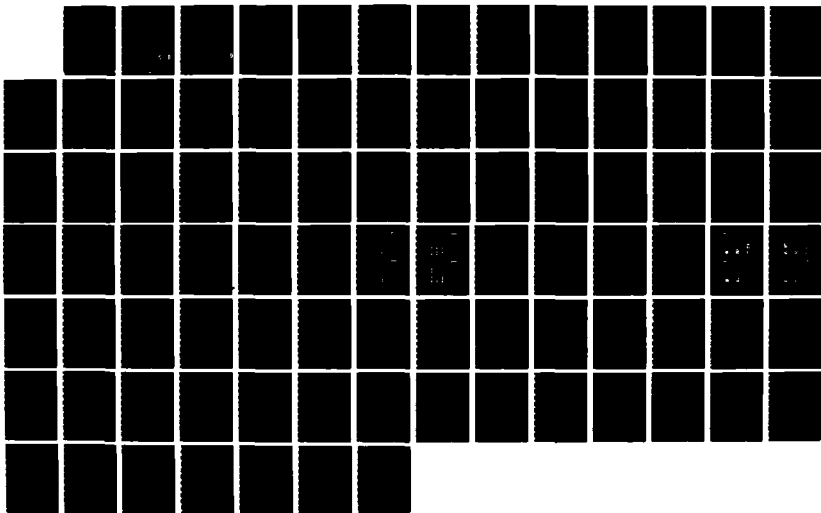
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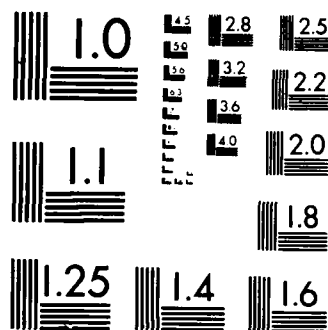
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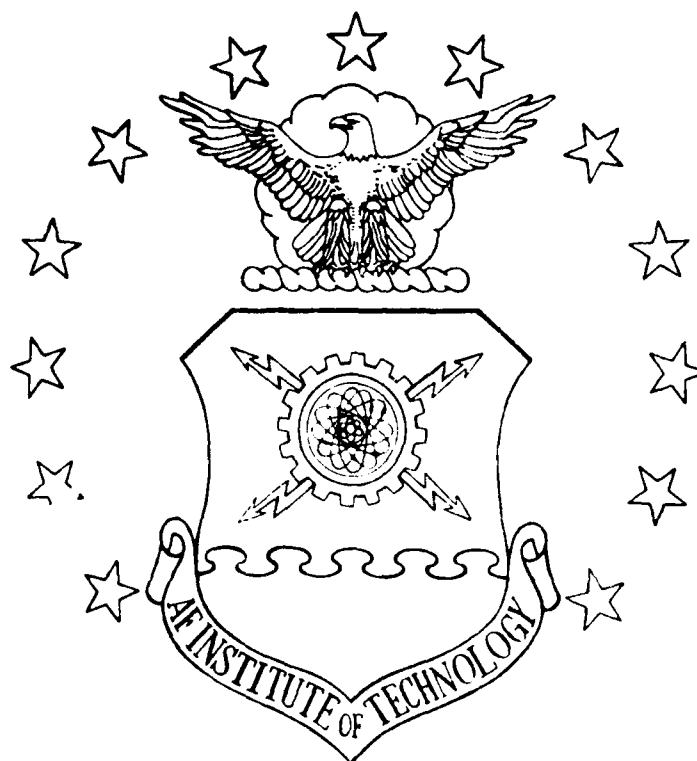




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AN EVALUATION OF A MULTIYEAR  
SIMULATION MODEL.

THESIS

Sylvia C. Wardley-Niemi  
Captain, USAF

AFIT/GSM/LSM/86S-26

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AIR UNIVERSITY

**AIR FORCE INSTITUTE OF TECHNOLOGY**

Wright-Patterson Air Force Base, Ohio

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AN EVALUATION OF A MULTIYEAR  
SIMULATION MODEL

THESIS

Presented to the Faculty of the School of Systems and Logistics  
of the Air Force Institute of Technology  
Air University  
In Partial Fulfillment of the  
Requirements for the Degree of  
Master of Science in Systems Management

Sylvia C. Wardley-Niemi, B.A.

Captain, USAF

September 1986

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Abstract

In recent years the Department of Defense has received a great deal of publicity concerning the acquisition of spare parts. The management of spare parts is big business. The spare parts portion of the Department of Defense (DOD) budget for FY86 was 22.4 billion. With this, DOD has procured about 700,000 spare parts.

The purpose of this ~~research effort~~ <sup>thesis</sup> was to validate the MYP simulation model that was developed in 1985. Two separate approaches were used to validate the model. The first approach was to identify the key cost drivers associated with making a MYP decision. The second approach involved acquiring data on 18 F-16 spare parts that were similar to the 8 B-1B spare parts used to develop the model. A literature review and numerous interviews were performed in order to achieve the purpose of the thesis. This research confirmed that the two major cost drivers for a MYP decision are: 1) acquisition savings due to buying material in larger quantities, and 2) the potential ECP costs. F-16 data was ran through the model to see how the model would work with another major weapon system that has different cost data, reliability and maintainability, quantities and mission profile. The data was ran through the model and the results supported the MYP decisions made at Air Logistics Center at Hill AFB, Utah. The purpose of this model is to aid the decision maker in making appropriate and timely MYP decisions.

AN EVALUATION OF A MULTIYEAR  
SIMULATION MODEL

I. Introduction

General Issue

The management of spare parts in the Department of Defense (DOD) is big business. The DOD has approximately 4 million spare parts in inventory and procures about 700,000 spare parts each year (27:1). This results in DOD making 15 million procurement transactions yearly, which must be processed through some 1,000 buying offices. The government thus does business with about 300,000 contractors yearly (27:1).

The Air Force procures spare parts by initial provisioning and follow-on procurements (38). Spare parts for new Air Force systems are acquired by a three-phased process: 1) An optimum repair level analysis (ORLA) is performed on major line replacement units (LRUs) or systems to determine the most efficient maintenance concept to support the component. 2) After the maintenance concept is determined the provisioning office assigns a source maintainability recoverability code (SMR). This code identifies which items are logical spares. 3) Finally, a recommended quantity for the logical spares is computed and procurement action is initiated (1:6).

The computed quantity represents an estimate for the initial two years operational requirements. Next, the item is cataloged and assigned to an item manager (IM), which assures a single point of

control (1:16). Air Force Logistic Command Regulation 65-1 provides guidance regarding provisioning fundamentals (4:4).

Spare parts for follow-on, replenishment support uses the DO 41 (Recoverable Consumption Items Requirements Systems) for stock control management of recoverable spares (1:6). After the second year of operation the IM for recoverable items uses the computation system from the DO 41 to monitor the current reliability of the spares and identifies how many new spares must be procured and when they are required (1:8). The DO 41 review is performed on a quarterly basis. If the review shows a shortage of spares exists, the IM issues a new purchase request (PR) to buy more spares. If the review shows an excess of spares, the IM can cancel existing PRs (24).

The spare parts portion of the DOD's budget is very costly and extremely complex. The increase in cost of spare parts from 1982 to 1986 is shown in Table 1.

TABLE 1

Spare Parts Cost Increase

| Fiscal Year | Dollars<br>in billions |
|-------------|------------------------|
| 1982        | \$15.5                 |
| 1983        | 17.3                   |
| 1984        | 21.2                   |
| 1985        | 21.6                   |
| 1986        | 22.4                   |

(44:1)

The spares budget is used to buy consumable and repairable parts for the nation's weapons systems which consist of aircraft, ships, tanks, submarines, vehicles, artillery, and more (12:1). Failure to have spares on hand when and where they are needed can result in mission failure, lost opportunity, systems that are not operational, and poorly trained personnel (12:1). Because the cost is so high and need for spares is so important, the DOD is always looking for ways to improve the management and reduce the cost of spare parts. In December 1984 the Spares Program Management Office was created to coordinate and integrate the spare parts activities within the DOD (12:1). "The Spares Management Improvement Program (SMIP) was the vehicle designed to address the longstanding systematic problems that have historically plagued spares acquisition and management" (12:3). The purpose of SMIP is to reduce the cost of spare parts and eliminate the barriers to the efficient and cost effective acquisition and management of spare parts (12:1). The first full year of operation for the SMIP was 1985, and during that year the DOD documented net cost savings/avoidance of \$1.3 billion (12:3). Some of the improvements in the acquisition and management of spare parts are as follows:

1. Over 211,000 items in FY 1984 for breakout to enhance competition.
2. Debarred or suspended over 150 contractors who did not meet their legal obligations.
3. Increased the use of multi-year contracts and the integration of spare parts orders with production contracts. (12:2-3)

Several methods have been identified by the Air Force to reduce the cost of procuring spare parts. One method is called

spare parts breakout program and is detailed in Air Force Logistic Command Regulation 57-6 titled DOD High Dollar Spares Breakout Program (36; 38). This program encourages the breakout of spare parts acquisition from the prime contractor to approved subcontractors. Breakout procurement is a means by which the DOD purchases end items directly from a manufacturer or subcontractor and then furnishes the item to the prime contractor as government furnished equipment. This process allows the government to save the indirect cost and profits charged by the prime contractor to procure the item (38).

Another method to reduce the acquisition cost of spares is called spares acquisition integrated with production (SAIP), Air Force Regulation 800-26 titled "Spares Acquisition Integrated with Production" provides guidance for this program. SAIP is a means of awarding the contractor the initial spares order in conjunction with the production orders. This method reduces the unit cost because of larger buys and fewer administrative cost (38). Since 1985 the DOD has made it mandatory for acquisition managers to consider the use of SAIP with the production of end items. In fiscal year (FY) 1985 DOD estimated a savings of \$45 million. The Air Force has applied SAIP to the F-16, F-15 and A-10 programs (38). However, there are problems with SAIP (1). Neither the contractor nor the government is ready prior to production to establish firm requirements in a timely manner. In order to establish the requirements the contractor must have time to project failure rates, develop a maintenance concept and estimate the quantity of items needed. Additionally, the government has "an equally hard task of justifying and obtaining necessary funding to support the



requirements" (4:5). These problems have resulted in limited use of SAIP.

Multiyear Procurement (MYP) is another way of significantly reducing the acquisition cost of spare parts. MYP became a major issue when the Reagan Administration advocated its use for major weapons systems as a "means of achieving defense objectives at reasonable cost (6). This method extends contractual coverage on a program from two to five years. Cost reductions are possible with MYP because the government is able to purchase large quantities of items at today's prices for delivery some day in the future. However, MYP involves risks such as overbuys/underbuys, obsolescence and program cancellation (29:15). Table 2 displays the MYP candidates included in the DOD 1985

TABLE 2

FY85 Multiyear Candidates Savings Estimates

| System    |                      | Estimated Contract Cost* |            |            |      |
|-----------|----------------------|--------------------------|------------|------------|------|
|           |                      | Annual                   | Multiyear  | Savings    | %**  |
| Air Force | F-16 Airframe        | \$ 4,253.5               | \$ 3,895.2 | \$ 358.3   | 8.4  |
|           | Bradley Turret Drive | 130.1                    | 114.0      | 16.1       | 12.4 |
|           | DSCS III             | 888.9                    | 713.1      | 175.8      | 19.8 |
| Army      | UH/EH-60 Airframe    | 1,376.3                  | 1,250.0    | 126.3      | 9.2  |
|           | CH-47D Modernization | 1,434.8                  | 1,281.4    | 153.4      | 10.7 |
|           | 5-Ton Missile        | 1,001.6                  | 936.1      | 65.5       | 6.5  |
|           | TOW II Missile       | 1,175.9                  | 1,058.2    | 117.7      | 10.0 |
|           | Shop Equipment CMV   | 215.4                    | 141.1      | 74.3       | 34.5 |
|           | Bradley 25mm Gun     | 238.5                    | 227.7      | 10.8       | 4.5  |
|           | Bushmaster 25mm Gun  | 156.8                    | 114.8      | 12.0       | 7.7  |
| Navy      | CH/MH-53E Airframe   | 886.7                    | 759.3      | 127.4      | 14.4 |
|           | AN/SSQ-36 Sonobuoy   | 13.2                     | 11.6       | 1.6        | 12.1 |
| TOTAL     |                      | \$11,771.7               | \$10,532.5 | \$ 1,239.1 | 10.5 |

\* Dollars in millions

\*\* Percent of savings compared to annual contract cost

(43:11)

budget, along with the estimated savings of MYP over annual contracts. Table 3 displays the sources of the estimated savings.

TABLE 3  
Total Savings by Source

| Source of Savings  | Percent of Total Savings |
|--------------------|--------------------------|
| Inflation          | 30.6                     |
| Vendor Procurement | 47.9                     |
| Manufacturing      | 17.0                     |
| Other              | 4.5                      |

(43:12)

#### Specific Problem

A multiyear procurement simulation model was developed in 1985 to evaluate the economics of making a MYP decision on spare parts acquisitions. The data used in the development and application of the model was based on the B-1B program. The findings from the study showed that the two major cost drivers in a MYP decision are the expected MYP up-front savings compared to the risk of engineering change proposal (ECP) costs under a MYP option. The model was developed and tested using B-1B acquisition data and to date has not been validated with any other major weapon system acquisition data.

#### Scope and Limitations

This research concentrates on the validity of the MYP simulation model. The research evaluates whether all significant cost drivers were identified in the model and adds discounting and internal rate of return (IRR) procedures to the model. The original model was developed

and applied by using data of eight B-1B spare parts. This research involved the use of data from fourteen F-16C/D and four F-16 common replenishment spare parts to validate the model. The purpose of validating the model was to see how the model would work on another major weapon system with different cost data, reliability and maintainability requirements, quantities and mission profile. These items met the same guidelines as those selected in the base model, which included simple, moderate, and complex parts of high and low value (4:8). Thirteen of the items were selected from the 278 MYP candidates proposed by General Dynamics (36), while the other five items are from the F-16 spares survey (1).

The primary limitation to the study was a lack of historical information concerning both the MYP and the annual proposed prices of MYP candidates. The list from General Dynamics was screened and narrowed down by the government to 51 items. The primary reason was due to change in requirements. The list was further limited to 13 items, and only the average unit MYP and annual price (as proposed in FY85) were available on these items (36). As of 26 June 1986 only six of these items had been definitized as multiyear contracts and of those six, only two are still on multiyear contract. The other four were cancelled after the first year because of changes in requirements (25; 27; 49). The two items from the General Dynamics list that are still on multiyear contract are the ISA rudder and the ISA flap.

In order to expand the number of items, the researcher included the items identified in the F-16 Spares Survey involving the SPO, General Dynamics, and the Air Logistics Center at Hill Air Force Base,

Ogden, Utah (OO-ALC). The survey evaluated five critical parts as MYP candidates (1:4): ISA horizontal tail, rotary actuator, GN2 valve, AOA transmitter, and command servo. Four of the five items are F-16 common, while the fifth item is peculiar to the F-16C/D.

This dearth of information led to scoping down the thesis. The total number of F-16 items to be evaluated is 18. These were the only items that both the estimated MYP and estimated annual prices were available. A list of the 18 F-16 spare parts, along with their item characteristics, is provided in Table 4.

### Hypothesis

This research investigates the hypothesis that the MYP simulation model is a valid method for determining MYP candidates. This research attempts to validate the MYP simulation model and expand the research.

### Research Questions

1. Are all the significant cost drivers associated with a MYP decision accounted for in the MYP simulation model?
2. Does the projected number of ECPs have an impact on the MYP decision?
3. Does discounting have an impact on MYP decisions?
4. How sensitive are the discount rates?
5. Does the program scenario change the results of the model?
6. If a discount rate of 10 percent were applied to the F-16 items, would the MYP decision change?

TABLE 4

## Item Characteristics

| Item Name/National Stock No.                         | QPA*  | Est.<br>Annual<br>Price | Est.<br>MYP<br>Price | Current<br>MTBD**<br>(hours) | ***<br>NRTS |
|--|-------|-------------------------|----------------------|------------------------------|-------------|
| ISA Flap<br>1680-01-165-7203WF                       | 4     | 40976                   | 33749                | 1014                         | 100%        |
| ISA Rudder<br>1680-01-106-1594WF                     | 1     | 43289                   | 33745                | 1071                         | 100%        |
| Heads Up Display Unit<br>1270-NC-E319567WF           | 1     | 72642                   | 66038                | 154                          | 0%          |
| Electronic Unit<br>1270-01-165-0276WF                | 1     | 75336                   | 68487                | 154                          | 100%        |
| Power Supply Display<br>5841-01-143-5943WF           | 1C/2D | 8358                    | 7598                 | 740                          | 100%        |
| Data Entry Display<br>5895-01-143-5443WF             | 1C/2D | 25644                   | 23313                | 384                          | 100%        |
| Enhanced Fire Control Computer<br>1270-01-141-7376WF | 1     | 113265                  | 110461               | 438                          | 98%         |
| Accessory Drive Gear Box<br>2835-01-140-1623WF       | 1     | 87613                   | 75307                | 4878                         | 79%         |
| Drive Assembly<br>1650-01-145-0046WF                 | 1     | 47097                   | 43898                | 411                          | 90%         |
| Angle of Attack Transmitter<br>6610-01-222-6439WF    | 2     | 2037                    | 2096                 | 1172                         | 100%        |
| GN2 Valve Pack<br>4810-01-099-6392WF                 | 1     | 3103                    | 2824                 | 1866                         | 98%         |
| Rotary Actuator<br>1680-01-148-8977WF                | 2     | 4616                    | 4585                 | 1172                         | 100%        |
| Command Servo-C<br>1680-01-165-7203WF                | 1     | 3374                    | 3361                 | 3534                         | 100%        |
| ISA Horizontal Tail<br>1680-01-150-8939WF            | 4     | 27103                   | 26202                | 1014                         | 100%        |
| Programmable Memory Control<br>1650-01-165-1965WF    | 2     | 15633                   | 14122                | 1205                         | 100%        |
| Power Supply<br>6130-01-140-2238WF                   | 2     | 6165                    | 4102                 | 10000                        | 100%        |
| Multi-Function Display<br>1260-01-143-5440WF         | 2C/4D | 20355                   | 19117                | 696                          | 100%        |
| Programmable Display Generator<br>1260-01-143-5439WF | 1     | 58885                   | 54760                | 116                          | 0%          |

\* QPA = Quantity per aircraft

\*\* MTBD = Mean time between demand

\*\*\* NRTS = Not repair this station

## II. Background

### Multiyear Procurement

"Multiyear procurements (MYPs), under certain circumstances, offer several important advantages to the Air Force and to the nation" (7:1). MYP can reduce acquisition cost, promote capital investment, increase production efficiency and provide workforce stability (39:28). MYP is a means by which the DOD plans requirements for a two- to five-year period with a single contract without having total funds available at the time the contract is awarded (11:17-1). As such, MYP is an exception to DOD Directive 7200.4, which requires that all funds needed to cover the total cost of production (with the exception of some long lead-time components) be available at the time the contract is awarded (39:28; 7:1). MYP is an alternative to a series of annual contracts in which the items are procured one year at a time (39:28).

MYP is not a new idea. It has been used primarily for the acquisition of goods and services and, under special circumstances, for the procurement of major weapon systems. However, in recent years MYP has been used in the procurement of spare parts and support equipment. Public Law 97-86 gave congressional authority to the DOD to pursue MYP as a viable method to reduce acquisition cost through the use of economic-lot purchases and efficient production rates (43:14).

The two major sources of cost savings resulting from MYP acquisition are "1) the ability to purchase parts and material in 'economic order quantities' (EOQ); and 2) inflation avoidance through

advance procurement of parts and materials for future delivery at current prices" (7:2; 30; 31).

The Air Staff has divided MYP into three categories: small, intermediate and major:

1. Small MYP. A small MYP is one that has a total procurement of \$1 billion or less; research, development, test and evaluation (RDT&E) of \$200 million or less, including an EOQ advance buy of \$20 million or less or an unfunded cancellation ceiling of \$20 million or less.
2. Intermediate MYP. An intermediate MYP has the same procurement and RDT&E restrictions, but the EOQ advance buy or unfunded cancellation ceiling is above \$20 million.
3. Major MYP. A major MYP involves a total procurement in excess of \$1 billion. (46)

The approval cycle for each of the three categories of MYP are listed in Table 5. Under the three categories there are two types of MYP, classic and expanded (19:36-1). The classic MYP allows only nonrecurring cost to be included in the contract cancellation ceiling (19:36-1), while the expanded MYP provides "advance authorization and/or funding for specific contractor recurring costs" (19:36-1).

#### MYP History

MYP was first used in the DOD in the early 1960s by the Department of the Army to produce material used on a recurring basis for its base facilities (33:43). The Navy began to use MYP for major systems in the late sixties through the early seventies (33:43). During the seventies the use of MYP dramatically declined. The decline was the result of significant cost overruns of two multiyear ship-building programs.

In response, Congress established a \$5 million cancellation ceiling in the Armed Forces Authorization Act of 1973 (15:20; 29:15-16).

TABLE 5

Approval and Congressional Notification  
Requirements by Multiyear Category

| Approval Level For:       | Small<br>(1)                                    | Intermediate<br>(2) | Large<br>(3) |
|---------------------------|---|---------------------|--------------|
| Initial Findings:         | HCA   | AF/RDC              | SAF/AL       |
| Validation Findings:      |   |                     |              |
| $S_V \geq S_I$            | MAA   | MAA                 | MAA          |
| $S_V < S_I$               | HCA   | AF/RDC              | SAF/AL       |
| $P_V < 0$                 | HCA   | AF/RDC              | SAF/AL       |
| $MY_{Neg} \leq MY_{Prop}$ | CO  | CO                  | CO           |
| $MY_{Neg} > MY_{Prop}$    | MAA   | MAA                 | MAA          |
| Abbreviations: CO         | - Contracting Officer                           |                     |              |
| HCA                       | - Head of Contracting Activity (or delegate)    |                     |              |
| MAA                       | - DOD Budget Guidance Manual Approval Authority |                     |              |
| $MY_{Prop}$               | - Multiyear price as initially proposed         |                     |              |
| $MY_{Neg}$                | - Multiyear price as finally negotiated         |                     |              |
| $P_V$                     | - Present value of cost savings                 |                     |              |
| $S_V$                     | - Validated MYP savings                         |                     |              |
| $S_I$                     | - Initial MYP savings estimate                  |                     |              |

(7:41)

Note: Initial Findings includes program office estimates of costs for both annual year and MYP options. This approval provides authority to the government to solicit proposals on both multiyear and annual year contract basis. Once the Initial Findings are approved the cost data for both options are analyzed by the contracting officer to ensure their validity. Should-cost and fact-finding exercises are performed as needed and then a set of Validation findings are prepared prior to the initiation of the multiyear contract effort. (7:44)



A cancellation ceiling is the maximum amount that the government is liable for in the event a contract is cancelled (23:54). This resulted in an unwillingness by contractors to accept a multiyear contract. However, as the 1980s approached the method of procuring weapon systems on an annual basis became too expensive and lengthy for the DOD. As a result, in 1981 the DOD Acquisition Improvement Program was established.

In April 1981, Deputy Secretary of Defense, Frank C. Carlucci, issued a memorandum entitled "Improving the Acquisition Process." The memo contained 32 initiatives designed to shorten the acquisition process, increase readiness, provide cost savings, and strengthen the industrial base (6). The third initiative of this memo was to enhance the currently used version of MYP for acquiring weapons systems parts, equipment and non-major defense systems (6).

In FY82 Congress raised the cancellation ceiling to \$100 million per contract (15:20). This became a part of the DOD Authorization Act of 1982. Section 909 of the Act stated that:

1) advanced procurement could be used to get economic lot pieces; 2) the cancellation ceiling could include non-recurring, as well as recurring costs; and 3) Congress is to be notified of cancellation ceiling above \$100 million.  
(9:19)

In January 1982 the Air Force awarded a four-year contract to General Dynamics for 480 F-16 Fighter aircraft (3:1). The Air Force estimated a savings of \$325.8 million by using a MYP versus using four annual contracts (41:9).

The primary reason for MYP is to provide the government a way of realizing cost saving while stimulating the defense industrial base. However, there are both advantages and disadvantages in using MYP.

MYP Advantages. The use of MYP has the potential for tremendous benefits for both the government and the defense contractor. The potential of MYP benefits have been identified in the Federal Acquisition Regulation (FAR) and in testimony before Congress (11:17-2; 39). These benefits are:

1. Lower costs.
2. Enhancement of standardization
3. Reduction of administrative burden in the placement and administration of contracts.
4. Substantial continuity of production or performance, thus avoiding annual startup costs, preproduction testing costs, makeready expenses, and phaseout costs.
5. Stabilization of contractor work forces.
6. Avoidance of the need for establishing and "proving out" quality control techniques and procedures for a new contractor each year.
7. Broadening the competitive base with opportunity for participation by firms not otherwise willing or able to compete for lesser quantities, particularly in cases involving high startup costs.
8. Provide incentives to contractors to improve productivity through investment in capital facilities, equipment, and advanced technology. (17:2; 11:17-2)

The lower costs are attributed to economies of scale, higher learning rates, economic quantity buys and more efficient production rates (39:28-33). The FAR requires that a program/project be stable in order for MYP to be implemented; therefore, the use of MYP results

in increased productivity and stable work force. Contractors are encouraged to modernize their plants because they can amortize investment cost over a two- to five-year period instead of a single year. "Since MYP encourages advanced material buys and modernized plants, the U.S. defense industry can better respond to national emergencies" (3:4).

MYP is not a panacea for all acquisition problems. The use of MYP must be determined on a case-by-case basis to make sure the benefits outweigh the cost.

MYP Disadvantages. A major disadvantage of MYP is the reduced flexibility Congress has in controlling the budget. Because MYP is a long-term commitment, it reduces the controllable portion of the spare parts budget. The controllable portion of the budget is that amount not obligated by contract.

The risk of contract cancellation is a disadvantage the contractor must consider. In order to offer some protection to the contractor a cancellation ceiling is entered in the contract. A contract is only canceled by the Government if the program is no longer in the nation's best interest. This could be due to contractor performance or a change in the threat (3:5). Another disadvantage is that MYP entails large amounts of capital up front in order to purchase material in advance and to modernize their plant, which could result in a significant cash flow problem (26). There is also concern that after being awarded a long-term contract, the opportunity to compete for follow-on buys may dwindle because of the high cost of tooling (35).

MYP Criteria. The criteria for MYP of spare parts are identical to those of major weapon system acquisitions. MYP is appropriate when the following criteria are satisfied:

1. Benefit to the Government. A multi-year procurement should yield substantial cost avoidance or other benefits when compared to annual contracting methods. MYP structures with greater risk to the Government should demonstrate increased cost avoidance or other benefits over those with lower risk.
2. Stability of Requirement. The minimum need for the production item or service is expected to remain unchanged or vary only slightly during the contemplated contract period in terms of production rate, fiscal year phasing, and total quantities.
3. Stability of Funding. There should be a reasonable expectation that the program is likely to be funded at the required level throughout the contract period.
4. Stable Configuration. The item should be technically mature, have completed RDT&E (test and evaluation) with relatively few changes in item design anticipated and underlying technology should be stable.
5. Degree of Cost Confidence. There should be a reasonable assurance that cost estimates for both contract costs and anticipated cost avoidance are realistic. Estimates should be based on prior cost history for the same or similar items or proven cost estimating techniques.
6. Degree of Confidence in Contractor Capability. There should be confidence that the potential contractor can perform adequately, both in terms of Government furnished items and the firm's capabilities. (6:Enc 2)

#### F-16 Multiyear Production Contract

The F-16 is a multimission fighter, single engine, light-weight aircraft that is manufactured by General Dynamics for the Air Force and certain foreign countries. The aircraft is designed for air-to-air combat and delivery of air-to-surface weapons. In October 1981, the Air Force formally proposed buying F-16s with a multiyear contract.

By that time General Dynamics had delivered over 500 F-16s to the Air Force and foreign customers (41:8).

Therefore, in December 1981, DOD approved the use of MYP to procure 480 F-16s over a four-year period (FY82-FY85) at a rate of 120 F-16s per year (41:8). The contract included the F-16 airframe and certain related equipment (41:8). One-third of the total F-16 cost was for the airframe.

General Dynamics submitted both an annual and a multiyear proposal for the same quantity of aircraft. The annual estimate was made up of four separate contracts of 120 aircraft, while the multiyear estimate was a single contract for 480 aircraft. The following is a comparison of the two contracts as originally proposed by General Dynamics (41:9):

|               | <u>Annual</u> | <u>Dollars in Millions</u> |                |                  |
|---------------|---------------|----------------------------|----------------|------------------|
|               |               | <u>Multiyear</u>           | <u>Savings</u> | <u>% Savings</u> |
| F-16 Airframe | \$2,897.6     | \$ 2,571.8                 | 325.8          | 11.2             |

The largest portion of savings was from economic order quantity or expanded buy of subsystems. The estimated savings from the subsystem procurement is approximately \$149 million in then-year dollars (41:11). Table 6 provides a break-out of the estimated total subsystems savings (41:12).

General Dynamics cited several benefits that were realized from the use of the F-16 multiyear contract:

1) More incentive to invest capital in new technology and modern equipment because of the long-term nature of a multiyear contract and industry desire to reduce manufacturing costs; 2) protection against materials and parts lead-time increases; 3) more competitive in international sales; and 4) additional surge production output potential. (41:15)

TABLE 6  
Estimated Subsystem Savings

| Category  | Savings*          |
|---|-------------------|
| Subsystems Procurement                              | \$ 87,299,218**   |
| Procurement Overhead                                | 18,863,699        |
| Product Liability                                   | 165,521           |
| General and Administrative Expenses                 | 18,901,050        |
| Cost of Money                                       | <u>856,838</u>    |
| TOTAL COST SAVINGS                                  | 126,086,326       |
| Profit Savings                                      | <u>17,652,095</u> |
| TOTAL PRICE SAVINGS                                 | 143,738,421       |
| Estimated Savings for Planned Airframe Improvements | 5,200,000         |
| TOTAL SUBSYSTEMS SAVINGS                            | \$148,938,421     |

(41:12)

\* Estimated amount of total subsystem savings between multiyear and annual contracts in current dollars

\*\* Air Force's estimate shows this is equivalent to \$29.8 million when expressed in constant January 1980 dollars

In addition to the cost savings, F-16 officials cited "enhanced investment, less training, and lower administrative costs" (41:16) as benefits from using MYP.

The Air Force and General Dynamics negotiated a follow-on multiyear contract in FY85. This contract will be for four years, with delivery beginning in June 1987 and continuing through May 1991. The contract will be for 720 F-16s at a rate of 180 per year with a variation in quantity clause, providing negotiated prices for up to 36 additional aircraft each year.

### Current Status of MYP

The Department of Defense has pointed to MYP as a way to significantly reduce the cost of procuring weapon systems. The 1982 Defense Authorization Act increased DOD authority to pursue MYP. In the FY86 budget, DOD submitted 10 candidates for approval of multiyear procurement authority. DOD estimated the total savings to be \$1,608.8 million in then-year dollars, or about 12.9 percent less than the cost of procurement on an annual basis (42:10). A list of FY86 multiyear candidates and their estimated savings over annual year procurement is shown in Table 7.

TABLE 7  
FY86 Multiyear Candidates Savings Estimates

| System |                        | Estimated Contract Cost* |            |            |      |
|--------|------------------------|--------------------------|------------|------------|------|
|        |                        | Annual                   | Multiyear  | Savings    | %**  |
| Army   | T700 Engine            | \$ 974.6                 | \$ 871.2   | \$ 103.4   | 10.6 |
|        | M1A1 Tank Chassis      | 4,125.2                  | 3,734.7    | 390.5      | 9.5  |
|        | M1A1 Tank Engine       | 1,283.0                  | 1,122.2    | 160.8      | 12.5 |
|        | M1A1 Tank Fire Control | 667.2                    | 570.4      | 96.8       | 14.5 |
|        | M1A1 Tank Computer     | 54.9                     | 44.4       | 10.5       | 19.1 |
|        | Bradley Fighting       |                          |            |            |      |
|        | Vehicle Transmission   | 285.7                    | 260.2      | 25.5       | 8.9  |
|        | M9 Armored Combat      |                          |            |            |      |
|        | Earthmover             | 444.1                    | 412.9      | 31.2       | 7.0  |
| Navy   | P-3C Airframe          | 756.0                    | 690.5      | 65.5       | 8.7  |
|        | MK-46 Torpedo and Kits | 554.5                    | 503.1      | 51.4       | 9.3  |
|        | LHD Ship               | 3,296.0                  | 2,622.8    | 673.2      | 20.4 |
|        | TOTAL                  | \$12,441.2               | \$10,832.4 | \$ 1,608.8 | 12.9 |

(42:11)

\* Millions of then-year dollars

\*\* Percent of savings compared to annual contract cost

Because the rates of government expenditures differ between the annual year and multiyear procurement methods, DOD requires that present value analysis be used for comparison (7:28). Present value takes into consideration the time value of money. There is much controversy over the appropriate interest rate to be used. The Office of Management and Budget (OMB) Circular A-94 prescribes the present value method and uses a flat 10 percent discount rate to constant dollars (7:29). However, the General Accounting Office (GAO) uses the "average yield on outstanding marketable Treasury obligations that have remaining maturities similar to the period involved in the analysis" (43:10). DOD's and GAO's present values saving estimates for the same MYP candidates are shown in the Table 8. Sources of estimated savings for these candidates are listed in Table 9.



TABLE 8

Comparison of DOD and GAO Present Value  
Savings for FY86 Multiyear Candidates

| System                   | DOD Present<br>Value Savings* |            | GAO Present<br>Value Savings** |             |
|--------------------------|-------------------------------|------------|--------------------------------|-------------|
|                          | Amount                        | %          | Amount                         | %           |
| Army T700 Engine         | \$ 61.6                       | 10.1       | \$ 69.6                        | 10.2        |
| M1A1 Tank Chassis        | 209.5                         | 8.9        | 245.6                          | 9.1         |
| M1A1 Tank Engine         | 84.5                          | 11.5       | 99.7                           | 11.8        |
| M1A1 Tank Fire Control   | 49.9                          | 12.8       | 59.2                           | 13.3        |
| M1A1 Tank Computer       | 3.5                           | 11.0       | 5.4                            | 13.7        |
| Bradley Fighting Vehicle |                               |            |                                |             |
| Transmission             | 14.9                          | 8.0        | 16.0                           | 8.3         |
| M9 Armored Combat        |                               |            |                                |             |
| Earthmover               | 21.4                          | 8.4        | 21.2                           | 8.0         |
| Navy P-3C Airframe       | 19.1                          | 4.0        | 27.7                           | 5.5         |
| MK-46 Torpedo and Kits   | 28.5                          | 7.1        | 31.9                           | 7.9         |
| LHD Ship                 | <u>79.8</u>                   | <u>4.8</u> | <u>199.1</u>                   | <u>10.4</u> |
| TOTAL                    | \$572.7                       | 8.1        | \$775.4                        | 9.7         |

(42:12)

\* Percent of savings compared to DOD's present value annual contract cost in millions of dollars

\*\* Percent of savings compared to GAO's present value annual contract cost in millions of dollars

TABLE 9

## Sources of Estimated Savings

| Source of Savings  | Percent of<br>Total Savings |
|--------------------|-----------------------------|
| Vendor Procurement | 53.9                        |
| Inflation          | 29.0                        |
| Manufacturing      | 6.9                         |
| Other              | 10.2                        |

(42:13)

### III. Methodology

#### Overview

The purpose of this thesis was to validate the multiyear procurement (MYP) simulation model. This chapter presents a brief discussion of how the model evaluation was accomplished. In addition, it provides background information and a detailed discussion of the model.

In order to validate the model the researcher had to first become familiar with the subject. Therefore, a literature review and numerous interviews were conducted in the areas of MYP, spares requirements and acquisition, and the use of simulation modeling in the Air Force to make a MYP decision. The researcher then had to become familiar with and proficient in the use of SIMSCRIPT II.5, the programming language used in the model. After these tasks were completed the original B1-B data used to develop the model was ran. The results of this data was used as a baseline for comparison of future runs.

This research used two separate approaches to validate the MYP simulation model. The first approach was to identify the key cost drivers associated with making a MYP decision and to ensure that these costs were included in the model. This was done through literature research and interviews. The second approach involved acquiring like data on F-16 spares that were similar to the B-1B spares used in the original MYP model. Although matching item for item between the two different systems was difficult, it was necessary for the items of the F-16 and the B-1B to meet the same criteria to

achieve like comparisons. They had to range from simple and moderate to complex and be of both low and high dollar value. The following paragraphs provide background information and a detailed description of the model.

#### Background on MYP Simulation Model

The MYP simulation model was developed in a thesis in 1985 by . Albert F. Bodnar. The purpose of the model was to "evaluate the cost impacts that would result from making a MYP decision versus an annual year decision on an item" (4:30). Research shows that there is no simulation model being used to date to determine MYP candidates (30:31). This model was developed as an aid for decision-makers to choose the candidates that are best suited for MYP. The model was not developed with the intention of accounting for all costs, but to key in on the major cost drivers that would impact a MYP decision. The key cost elements that were identified and accounted for in the model are: 1) spares; 2) engineering changes; 3) transportation; 4) storage; and 5) administration (4:32).

In addition to the key cost elements the program scenario and item characteristics are needed in order to run the model. The sources of information are (4:33):

| <u>Scenario</u>   | <u>Characteristics</u> | <u>Key Cost Elements</u> |
|-------------------|------------------------|--------------------------|
| Delivery Schedule | Acquisition Cost       | Spares                   |
| Flying Hours      | Failure Rate           | Engineering Changes      |
|                   | Stability              | Storage                  |
|                   |                        | Transportation           |
|                   |                        | Administration           |

The interaction between these elements are very complex and both the scenario and item characteristics are subject to change, especially in a new weapon system.

Simulation modeling was chosen due to the complexity involved in making a MYP decision. A simulation model represents reality.

This MYP model stimulates the logistics environment of a part, estimates the required spares needed to support that item over time, and then estimates the expected key costs that would result from a MYP versus an annual year acquisition decision. (4:34)

#### Description of MYP Simulation Model

The MYP simulation model is written in SIMSCRIPT II.5 programming language. SIMSCRIPT is a high order language which uses near-English terminology (21). The SIMSCRIPT II.5 programming manual was developed by the Consolidated Analysis Centers, Inc., and written by Kiviat, Villanueva and Markowitz (21). A flowchart developed by Bodnar (4:69-73) and modified by this researcher explains the logic of the model (Figure 1). The MYP simulation program is hosted on the AFLC CREATE computer system, located at Wright-Patterson Air Force Base. The SIMSCRIPT computer code is located in Appendix C.

The first step in the model is to initialize all data elements, arrays, subroutines and events. The events control the passage of time. Once initialization is completed the data is read and the program events are scheduled. Event deployment (Step 2) allocates the aircraft to the bases. Event inspection (Step 3) controls the program operation. Once the aircraft is deployed, the first sortie is scheduled and subsequent sorties are scheduled after each sortie is completed. Once a sortie is completed, the aircraft is inspected

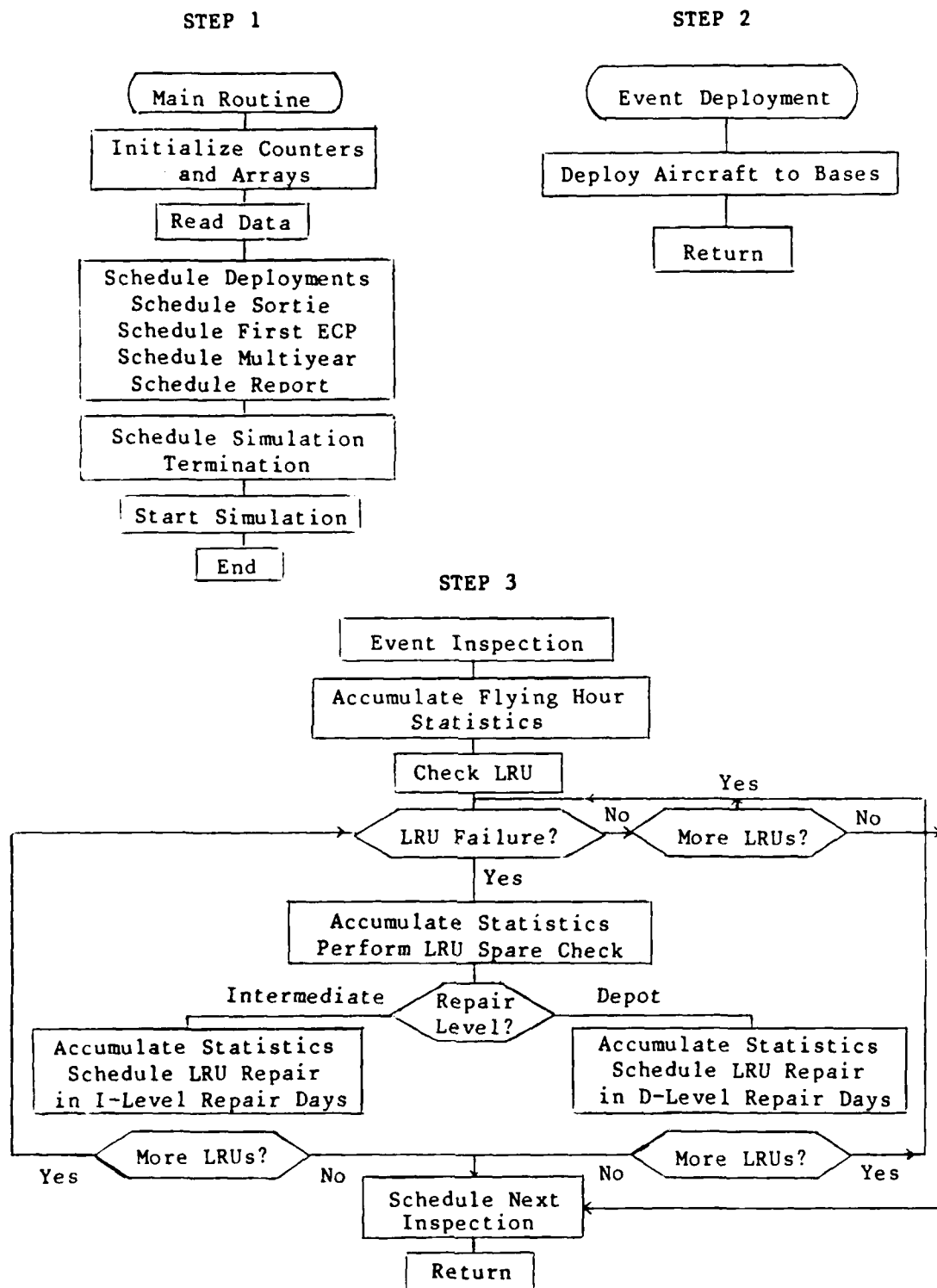


Figure 1. Program Flowchart

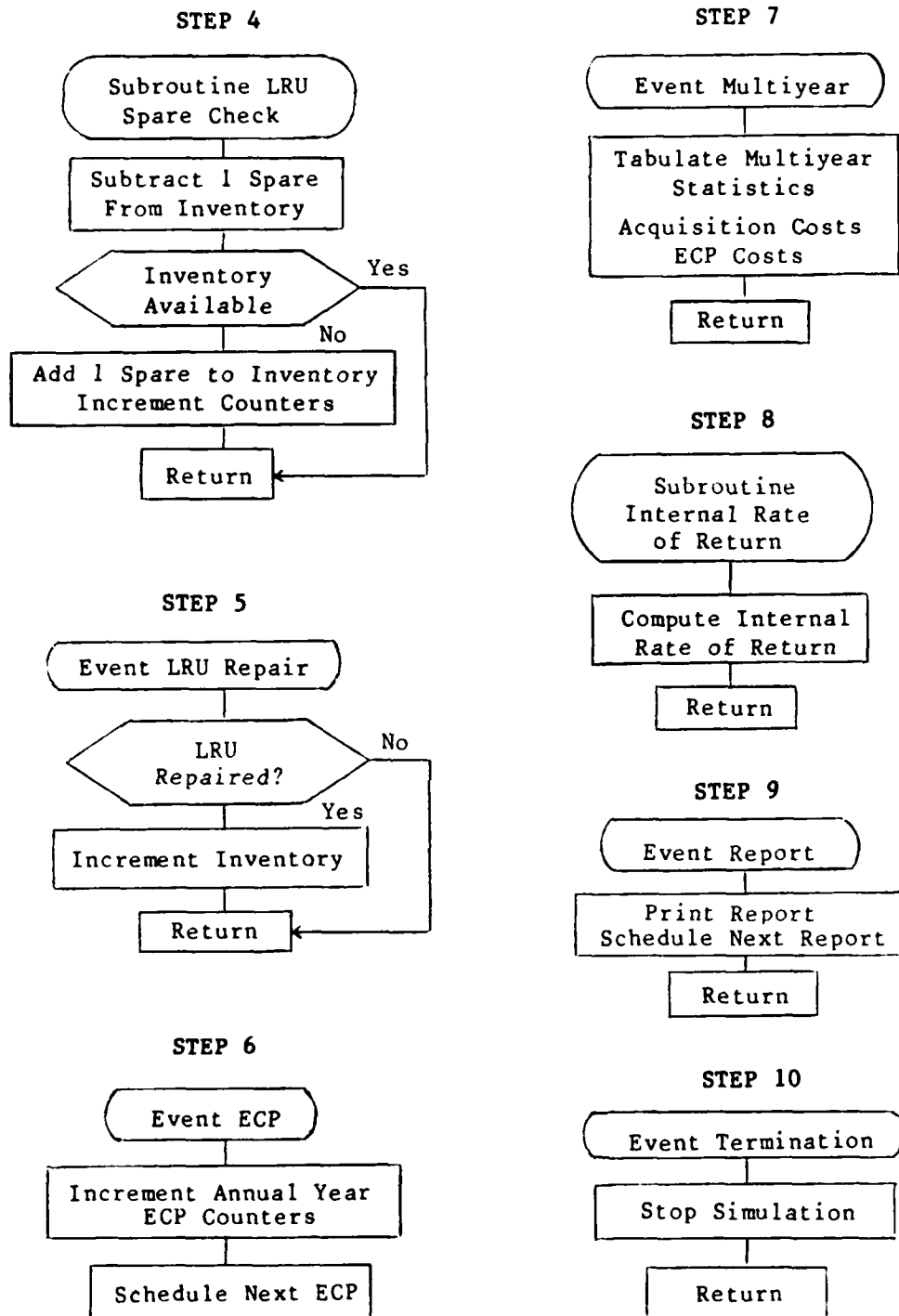


Figure 1 (continued)

(4:69-73)

for any failures. Each item being evaluated has a probability of failure which is calculated based on its failure rate and sortie length. The failure rate and sortie length, along with the other F-16 baseline data, is listed in the model input provided in Appendix B. Each item is individually inspected for failure. When an item fails, the model determines the location of repair, checks for an available spare, and schedules when the failed item will be available again. Then a check is made to determine if the repair was successful, since some items are not repairable and are thus condemned. The repair location and the condemnation rate are important because both have an impact on how many spares should be kept on hand. If the scheduled repair is to be performed at the depot, more time is needed to allow for getting the repaired part back to the aircraft. A high condemnation rate requires more spares to account for the item failing repair. The final phase of this step is to schedule the next inspection.

The "LRU check" subroutine (Step 4) determines the quantity of spares that will be required to support the system at any point in time. In addition, the spares cost is determined for the annual option in this subroutine. The spares cost for the annual year option is based on the annual price along with both the inflation and discount index (i.e., the current time in the simulation). Event LRU Repair checks for successful repair (Step 5). If the part cannot be repaired, another part is added to the total number of parts required. Engineering change activity is simulated by periodically injecting engineering change proposals (ECPs) into the model (Step 6). When an

ECP occurs the annual year ECP costs are tabulated by using the current quantity of spares and the cost of the ECP. Then the next ECP is scheduled according to the ECP projection rate. Event multiyear (Step 7) tabulates all the multiyear statistics and computes the spares cost under the MYP option. This cost is the total number of spares required multiplied by the MYP acquisition price. This event also calculates the ECP cost under the MYP option by taking the total quantity of spares acquired at the end of the simulation multiplied by the ECP cost. Explanation of how the other cost elements (administration, storage and transportation) are calculated both for the annual year and MYP options are explained below. The subroutine "internal rate of return" (Step 8) computes the IRR by taking the difference of the MYP price and the annual price and comparing the expected outyear savings to the increase in initial expenditures.

Administration cost is based on the cost involved in implementing the contract. For the annual option this is based on the number of years the items are procured. For a MYP option this is a one-time cost, since one contract would cover all required items (4:37). Storage cost is based on how many items are on hand times the cost of storing one part. This cost is lower for the annual option than for the MYP option (4:37). Transportation cost is the costs that are incurred when an ECP is scheduled. This expense is determined by the number of items, number of ECPs, and the shipping expense (4:37).

Event report (Step 9) prints a report showing end-of-year status which includes: 1) date simulation started; 2) inflations and discount factors; 3) delivery schedule; 4) base deployment schedule; 5) LRU



reliability and maintainability data; 6) flying hours; 7) operating hours; 8) number of sorties completed; 9) LRU removal data; 10) final cost breakdown; and 11) number of spare buildup by year. The last step (Step 10) is event termination, which stops the simulation.

The model was enhanced by adding discounting procedures and internal rate of return (IRR). Discounting, as explained in Chapter II, is a way of adjusting cash flows to take into account the present value of money and the opportunity cost of capital. The model has been expanded to take into account discount procedures applied to both constant and then-year dollars. Since the 10 percent prescribed by DOD is used in this model, sensitivity analysis was performed to see if the decision remains the same as the discount rate varies.

IRR was also added to the model. IRR is an alternative method of evaluating cost savings. IRR simply identifies the discount rate that will reduce the net present value and annual worth of a program to zero.

Chapter IV, Findings and Analysis, describes the data collection process, the findings, and the analysis of the results. Chapter V, Conclusions and Recommendations, presents the conclusions reached from this study and provides recommendations.

#### IV. Findings and Analysis

##### Overview

The purpose of this thesis was to validate the multiyear procurement (MYP) simulation model. This was accomplished by using the methodology outlined in Chapter III. This chapter describes the data collection, discusses the findings, and provides an analysis of the results.

##### Data Collection

A key step in validating the model was to collect the same type of data on the F-16 as was collected on the B-1B. To collect the data, a literature review was performed and numerous visits made to Air Logistics Center (OO-ALC) at Hill AFB UT, Headquarters Air Force Logistics Command (HQ AFLC) at Wright-Patterson AFB OH, and the F-16 Program Office at Wright-Patterson AFB. Additionally, many phone calls were made to General Dynamics and the Air Staff.

As with most research projects, some data was readily available while other data was extremely difficult to obtain. The reliability and maintainability data was available through the DO 41 system at HQ AFLC. The DO 41 Recoverable Consumption Item Requirements System provides a way to gather such data on replenishment spares as mean time between demand (MTBD) rate, the not repair this station (NRTS) rate, the condemnation rate, and quantity per aircraft (QPA). This data is available by national stock numbers (NSNs) and vendor's part numbers (PNs). Data on the number of spare parts procured by multiyear

contracts is an example of data that was difficult to obtain. Even more difficult to obtain were dual cost proposals (annual year and MYP prices) on all items. The projected number and cost of ECPs are also examples of data that was extremely difficult to collect. Yet, all this data on the 18 selected F-16 parts was necessary to validate the model. Both annual and MYP estimates were provided for the five parts identified in the F-16 Spares Survey. However, in order to get dual estimates on the other 13 parts, it was necessary for the researcher to go to the OO-ALC contracting office and review the contracts on these parts. Since none of the contracts were available at the local office, each part number had to be identified by the appropriate contract number to locate the corresponding contract file. Most of the contract files were in storage and had to be ordered and picked up the following day for review. This was a tedious and lengthy process. If the part had been procured through a multiyear contract, both annual and MYP estimates were available in the contract files. Only 6 of the 13 parts had been procured through multiyear contracts. However, estimates for all 13 parts were provided by the contracting office at OO-ALC.

Table 10 contains a list of the data required to validate and run this model, along with its sources. Table 11 displays the F-16 baseline data used in the evaluation. Although these are estimates and are subject to modification, they provide a framework to validate the model.

### Findings and Analysis

The findings and analysis of the results are presented by answering the research questions proposed in Chapter I.

TABLE 10

## Data Requirements

| Elements       | Data Needs                 | Source   |
|----------------|----------------------------|----------|
| Spares Cost    | MYP Price                  | OO-ALC   |
|                | Annual Price               | OO-ALC   |
|                | Operating Requirements     | SPO      |
|                | Spares Requirements*       | computed |
|                | Requirement Profile        | computed |
|                | Maintenance Factor         | AFLC     |
|                | Quantity per Application   | AFLC     |
|                | NRTS Rate                  | AFLC     |
|                | Aircraft Delivery Schedule | SPO      |
|                | Inflation Factors          | SPO      |
|                | Discount Factors           | SPO      |
| ECP Costs      | Spares Requirements        | computed |
|                | ECP Costs                  | GD       |
|                | Number of ECPs             | GD       |
| Transportation | Spares Requirements        | computed |
|                | Number of ECPs             | GD       |
|                | Shipping Costs             | **       |
| Storage        | Spares Requirements        | computed |
|                | Storage Costs              | **       |
| Administration | Number of Buys             | computed |
|                | Administration Costs       | **       |

\* Spares Requirements = operating hours, delivery profile, item characteristics

\*\* Same costs as used in the original model

TABLE 11  
Baseline Data

| Spare Parts                    | ECP Costs - 10% of<br>Acquistion Price | Projected Number<br>of ECPs Per Year |   |   |   |   |
|--------------------------------|--|--------------------------------------|---|---|---|---|
|                                |  | Year 1                               | 2 | 3 | 4 | 5 |
| ISA Flap                       | 4097                                   | 1                                    | 0 | 1 | 0 | 1 |
| ISA Rudder                     | 4329                                   | 3                                    | 4 | 4 | 4 | 2 |
| Heads Up Display Unit          | 7264                                   | 1                                    | 0 | 1 | 0 | 1 |
| Electronic Unit                | 7534                                   | 3                                    | 4 | 4 | 4 | 2 |
| Power Supply Display           | 8358                                   | 2                                    | 1 | 1 | 1 | 1 |
| Data Entry Display             | 2331                                   | 2                                    | 1 | 1 | 1 | 1 |
| Enhanced Fire Control Computer | 11327                                  | 2                                    | 2 | 2 | 2 | 2 |
| Accessory Drive Gear Box       | 8761                                   | 1                                    | 0 | 1 | 0 | 1 |
| Drive Assembly                 | 4710                                   | 1                                    | 0 | 1 | 0 | 1 |
| Angle of Attack Transmitter    | 2710                                   | 1                                    | 0 | 1 | 0 | 1 |
| GN2 Valve Pack                 | 310                                    | 1                                    | 0 | 1 | 0 | 1 |
| Rotary Actuator                | 462                                    | 1                                    | 0 | 1 | 0 | 1 |
| Command Servo-C                | 337                                    | 1                                    | 0 | 1 | 0 | 1 |
| ISA Horizontal Tail            | 2710                                   | 1                                    | 0 | 1 | 0 | 1 |
| Programmable Memory Control    | 1563                                   | 1                                    | 0 | 1 | 0 | 1 |
| Power Supply                   | 617                                    | 1                                    | 0 | 1 | 0 | 1 |
| Multi-Function Display         | 2036                                   | 3                                    | 4 | 4 | 4 | 2 |
| Programmable Display Generator | 5889                                   | 3                                    | 4 | 4 | 4 | 2 |
|                                |  |                                      |   |   |   |   |
| ADMINISTRATION COSTS:          | \$1000 per buy                         |                                      |   |   |   |   |
|                                |  |                                      |   |   |   |   |
| SHIPPING COSTS:                | LRU - \$30 per event                   |                                      |   |   |   |   |
|                                | SRU* - \$10 per event                  |                                      |   |   |   |   |
|                                |  |                                      |   |   |   |   |
| STORAGE COSTS:                 | LRU - \$100 per year per unit          |                                      |   |   |   |   |
|                                | SRU* - \$15 per year per unit          |                                      |   |   |   |   |
|                                |  |                                      |   |   |   |   |
| INFLATION RATE FACTORS:        | 5% per year after year 1               |                                      |   |   |   |   |
| 1st Year - 1.0                 | 3rd Year - 1.10                        | 5th Year - 1.20                      |   |   |   |   |
| 2nd Year - 1.05                | 4th Year - 1.15                        |                                      |   |   |   |   |
|                                |  |                                      |   |   |   |   |
| DISCOUNT RATE FACTORS:         | 10% per year after year 1              |                                      |   |   |   |   |
| 1st Year - 1.0                 | 3rd Year - .826                        | 5th Year - .683                      |   |   |   |   |
| 2nd Year - .909                | 4th Year - .751                        |                                      |   |   |   |   |

\* Only LRUs are evaluated in this study

Research Question One. Are all significant cost drivers associated with a MYP decision accounted for in the MYP simulation model?

Bodnar initially identified five key cost elements and incorporated them into the model. These five cost elements are 1) spares; 2) engineering changes; 3) transportation; 4) storage; and 5) administration (4:32). However, results of Bodnar's study and this study confirm that there are only two significant cost drivers associated with a MYP decision: 1) acquisition savings due to buying material in larger quantities, and 2) the potential ECP costs.

As stated in Chapter II, before an item can be approved as a MYP candidate it must satisfy the following criteria:

1. Benefit to the Government. A multi-year procurement should yield substantial cost avoidance or other benefits when compared to annual contracting methods. MYP structures with greater risk to the Government should demonstrate increased cost avoidance or other benefits over those with lower risk.
2. Stability of Requirement. The minimum need for the production item or service is expected to remain unchanged or vary only slightly during the contemplated contract period in terms of production rate, fiscal year phasing, and total quantities.
3. Stability of Funding. There should be a reasonable expectation that the program is likely to be funded at the required level throughout the contract period.
4. Stable Configuration. The item should be technically mature, have completed RDT&E (test and evaluation) with relatively few changes in item design anticipated and underlying technology should be stable.
5. Degree of Cost Confidence. There should be a reasonable assurance that cost estimates for both contract costs and anticipated cost avoidance are realistic. Estimates should be based on prior cost history for the same or similar items or proven cost estimating techniques.

6. Degree of Confidence in Contractor Capability. There should be confidence that the potential contractor can perform adequately, both in terms of Government furnished items and the firm's capabilities. (6:Enc 2)

All the above criteria must be considered and quantified if at all possible. The two significant cost drivers identified support criteria numbers one and four.

A study prepared for the United States Air Force by Business Research Management Center through the Commonwealth Research Group, Inc., states that one of the major sources of savings resulting from MYP acquisition is "the ability to purchase parts and material in 'economic order quantities' (EOQ)" (7:2). Major Gary Poleskey, Contracting Staff Officer at the Air Staff, agrees that the largest amount of cost savings from MYP is due to the ability to purchase large quantities of material in advance (30).

Even though the cost of ECPs has a great impact on the total cost of a spare part if a part has a large number of ECPs projected, it would not be approved as a MYP candidate because criteria four states that the configuration of an item must be stable. However, if the cost of a projected ECP is high but no ECPs are projected, the item will be considered as a good MYP candidate if all the other criteria are met (30). Figure 2 illustrates the difference between the total cost and each of the cost elements for both the annual year and the MYP options as computed for the ISA flap. The figure shows that the spares acquisition cost under the MYP option is lower than the spares acquisition cost under the annual option. However, the total cost of the spares is higher under the MYP option because the ECP costs under

the MYP option is almost double the ECP costs under the annual year option. Figure 3 illustrates the same type of cost comparison for the ISA rudder. The total cost for the ISA rudder is slightly lower under the MYP option than under the annual year option. The lower total cost is a result of the upfront savings realized under the MYP option was high enough to offset the ECP costs. The same type of cost comparison was made on the heads up display unit and the electronic unit. These results are provided in Figures 4 and 5. These figures show that the acquisition cost of the spares for both items are slightly higher under the MYP option than they are under the annual year option. Likewise, the ECP costs for both items are higher under the MYP option. Therefore, the total cost for both items is lower under the annual year option. Table 12 shows the results from the MYP simulation model on all the items evaluated in this thesis. These calculations are the result of using the F-16 baseline data previously presented. As shown, the MYP decision is slightly favored on only two items, the ISA rudder and the power supply. The results of the cost comparison indicate the two major cost drivers are the acquisition cost of spares and the cost of ECP under the MYP option.

Research Question Two. Does the projected number of ECPs have an impact on the MYP decision?

The first step in answering research question two was to arrive at a projection of the number of ECPs for each of the 18 parts for the next five years. In order to come up with a realistic number, Mr. Tom Holland, Configuration Status Accountant at General Dynamics, Fort Worth, Texas, ran a history of each item to determine how many ECPs had



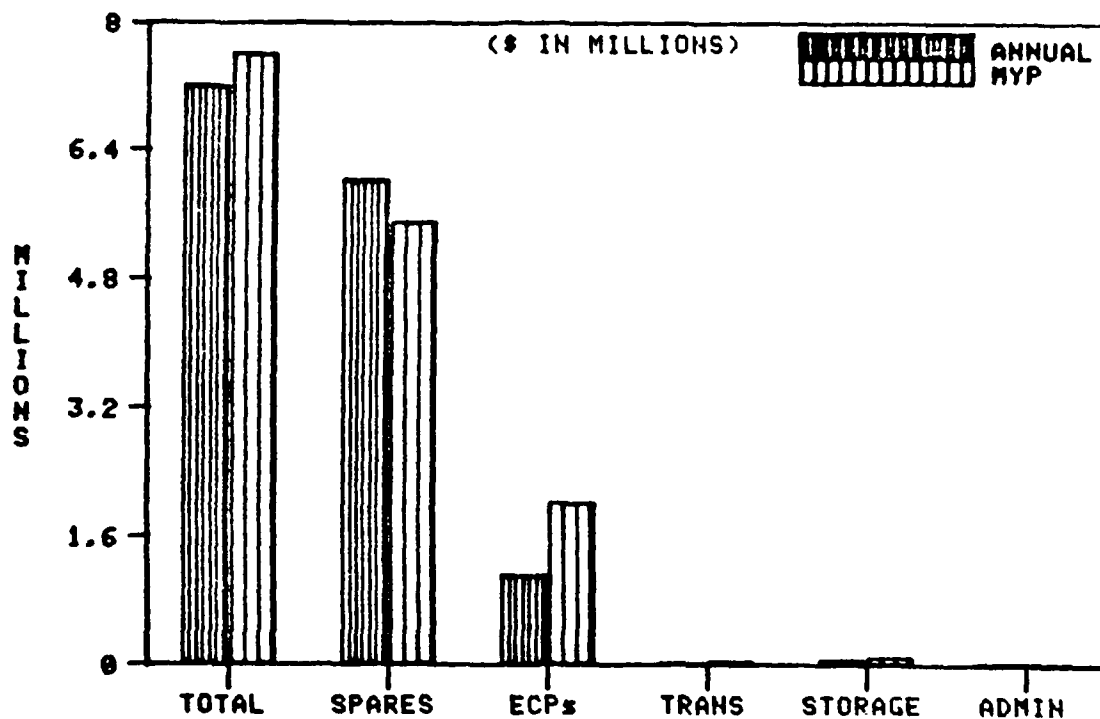


Figure 2. Cost Comparison for ISA Flap

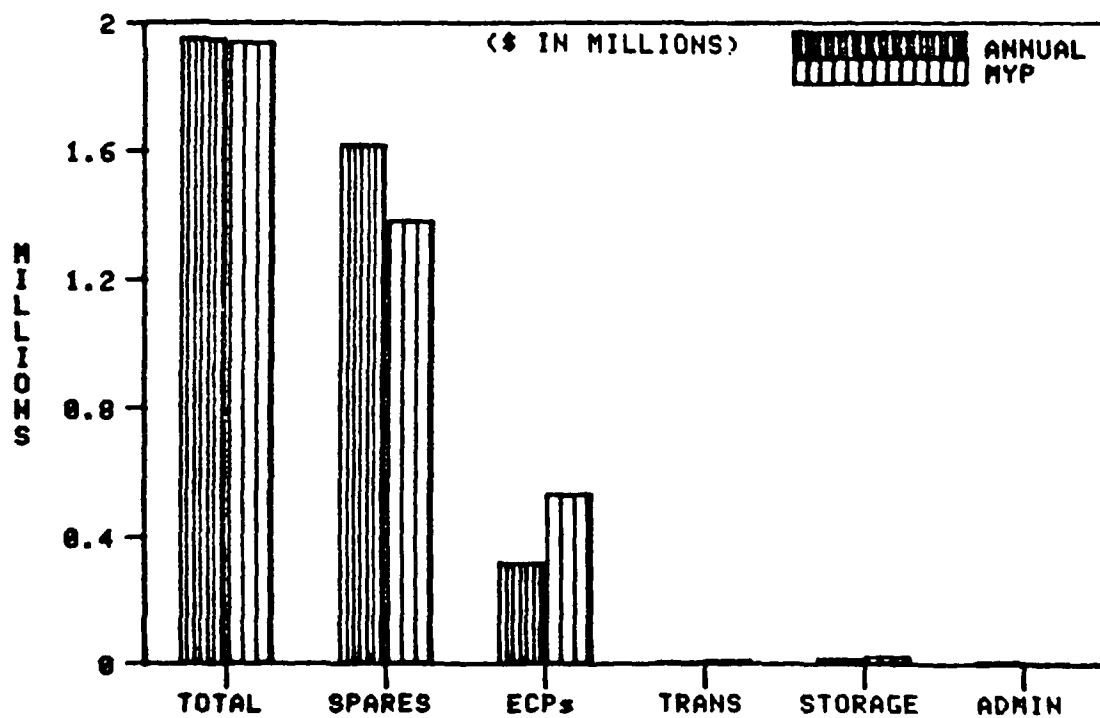


Figure 3. Cost Comparison for ISA Rudder

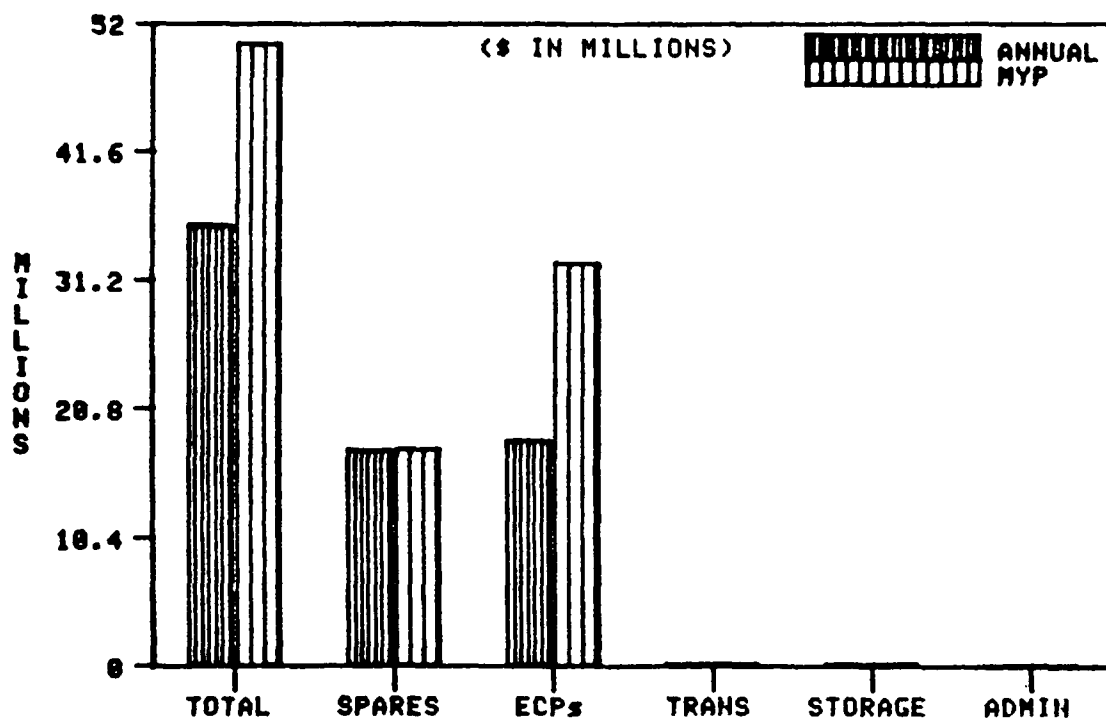


Figure 4. Cost Comparison for Heads Up Display Unit

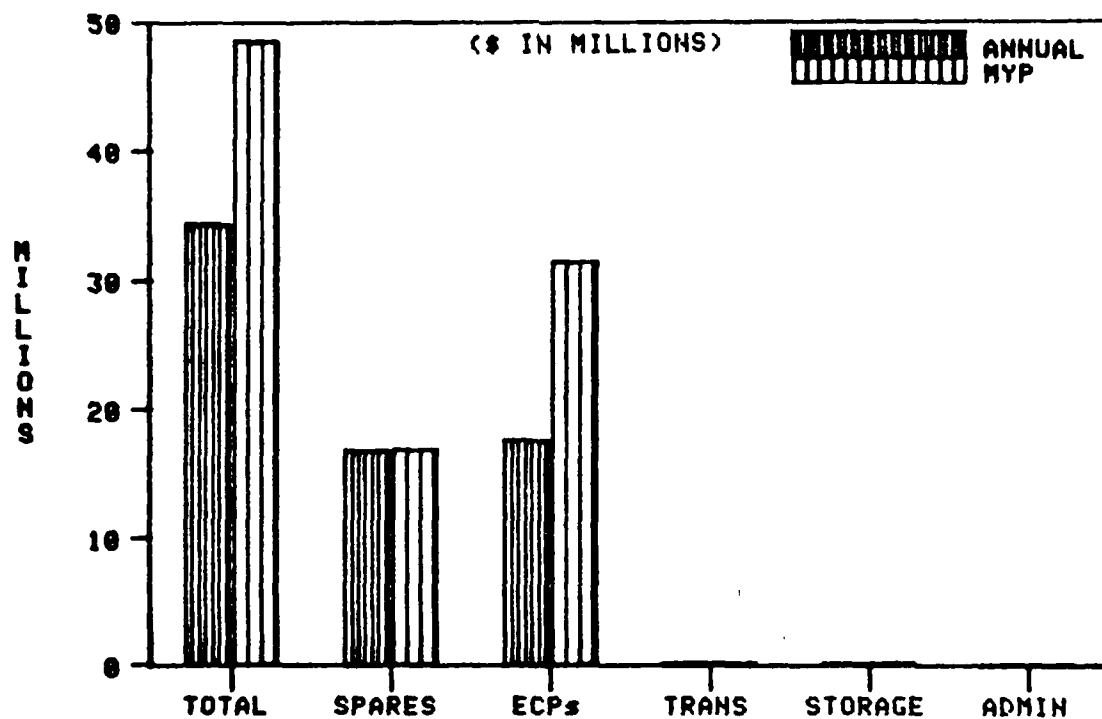


Figure 5. Cost Comparison for Electronic Unit

TABLE 12  
Discounted Cost Comparison

| Spare Parts                       |        | Then-Year Dollars in Millions* |        |       |         |       | TOTAL  |
|-----------------------------------|--------|--------------------------------|--------|-------|---------|-------|--------|
|                                   |        | Spares                         | ECPs   | Trans | Storage | Admin |        |
| ISA Flap                          | Annual | 6.021                          | 1.102  | .008  | .046    | .005  | 7.182  |
|                                   | MYP    | 5.501                          | 2.004  | .015  | .082    | .001  | 7.603  |
| ISA Rudder                        | Annual | 1.616                          | .316   | .002  | .012    | .005  | 1.951  |
|                                   | MYP    | 1.384                          | .533   | .004  | .021    | .001  | 1.943  |
| Heads Up<br>Display Unit          | Annual | 16.757                         | 17.521 | .072  | .074    | .005  | 34.429 |
|                                   | MYP    | 16.840                         | 31.489 | .130  | .128    | .001  | 48.588 |
| Electronic Unit                   | Annual | 17.379                         | 18.172 | .072  | .074    | .005  | 35.702 |
|                                   | MYP    | 17.464                         | 32.660 | .130  | .128    | .001  | 50.383 |
| Power Supply<br>Display           | Annual | .423                           | .141   | .005  | .016    | .005  | .590   |
|                                   | MYP    | .426                           | .281   | .010  | .028    | .001  | .746   |
| Data Entry<br>Display             | Annual | 2.220                          | .831   | .010  | .031    | .005  | 3.097  |
|                                   | MYP    | 2.425                          | 1.600  | .019  | .052    | .001  | 4.097  |
| Enhanced Fire<br>Control Computer | Annual | 9.135                          | 1.733  | .005  | .026    | .005  | 10.904 |
|                                   | MYP    | 9.831                          | 3.024  | .008  | .045    | .001  | 12.909 |
| Accessory Drive<br>Gear Box       | Annual | .816                           | .184   | .001  | .004    | .003  | 1.008  |
|                                   | MYP    | .753                           | .263   | .001  | .005    | .001  | 1.023  |
| Drive Assembly                    | Annual | 3.831                          | .725   | .005  | .026    | .005  | 4.592  |
|                                   | MYP    | 3.951                          | 1.272  | .008  | .045    | .001  | 5.277  |
| Angle of Attack<br>Transmitter    | Annual | .133                           | .025   | .003  | .021    | .005  | .187   |
|                                   | MYP    | .151                           | .044   | .007  | .036    | .001  | .239   |

TABLE 12 (continued)

| Spare Parts                    |        | Then-Year Dollars in Millions* |       |       |         |       | TOTAL |
|--------------------------------|--------|--------------------------------|-------|-------|---------|-------|-------|
|                                |        | Spares                         | ECPs  | Trans | Storage | Admin |       |
| GN2 Valve Pack                 | Annual | .066                           | .013  | .001  | .008    | .004  | .092  |
|                                | MYP    | .065                           | .021  | .002  | .012    | .001  | .101  |
| Rotary Actuator                | Annual | .280                           | .057  | .004  | .021    | .005  | .367  |
|                                | MYP    | .330                           | .100  | .007  | .036    | .001  | .474  |
| Command Servo-C                | Annual | .049                           | .010  | .001  | .005    | .004  | .069  |
|                                | MYP    | .054                           | .016  | .001  | .008    | .001  | .080  |
| ISA Horizontal Tail            | Annual | 3.983                          | .729  | .008  | .046    | .005  | 4.771 |
|                                | MYP    | 4.271                          | 1.325 | .015  | .082    | .001  | 5.694 |
| Programmable Memory Control    | Annual | 1.014                          | .189  | .004  | .020    | .005  | 1.232 |
|                                | MYP    | 1.017                          | .338  | .007  | .036    | .001  | 1.399 |
| Power Supply                   | Annual | .069                           | .015  | .001  | .004    | .003  | .092  |
|                                | MYP    | .050                           | .022  | .001  | .006    | .001  | .080  |
| Multi-Function Display         | Annual | 1.988                          | 2.301 | .034  | .034    | .005  | 4.332 |
|                                | MYP    | 2.218                          | 4.015 | .059  | .058    | .001  | 6.351 |
| Programmable Display Generator | Annual | 2.276                          | 2.256 | .012  | .012    | .005  | 4.561 |
|                                | MYP    | 2.355                          | 4.305 | .022  | .022    | .001  | 6.705 |

\* Dollars discounted at 10 percent.

Note: Item characteristics assume estimated acquisition cost and F-16 baseline data.

been performed (17). Next, this information was transferred to Mr. Ed Polasek, Manager of Configuration Management at General Dynamics. He took this information, along with information he knew about planned F-16 updates, and proposed a projected number of ECPs for all 18 parts for the next five years (28). These projected numbers are listed in Table 11.

A sensitivity analysis was ran on each of the 18 parts to see if the number of ECPs would change the MYP decision. Since constant year dollars were used, the inflation factor of 5 percent was deleted from the data file for these runs. For each item, four computations were ran. Only the number of ECPs were allowed to vary. All other F-16 baseline data remained constant except for inflation factors, as mentioned above. In only two cases, the ISA rudder and the accessory drive gear box, would the MYP decision change if no ECPs were projected (see Table 13). However, for the heads up display unit, electronic unit, multi-function display, and the programmable display generator, the cost of the MYP would be reduced by a significant amount. This finding demonstrates that the number of projected ECPs has a major impact on the total cost of the items. Therefore, before a decision is made to procure parts on a multiyear contract, an evaluation must be made to determine if the potential upfront savings is great enough to offset the potential risk of the cost of ECPs. Figures 6 illustrates the ECP cost difference between the MYP and the annual year option for varying numbers of ECPs per year as computed for the ISA flap. As the number of ECPs increase per year, the ECP costs increase for both options. However, the ECP cost gap between the two options widens as

the projected number of ECPs increase. Figures 7 through 9 illustrate similar results for the ISA rudder, heads up display unit and the electronic unit, respectively.

TABLE 13  
ECP Sensitivity  
(Constant-Year Dollars in Millions)

| Spare Parts                    | Projected | Number of ECPs Per Year |       |       |
|--------------------------------|-----------|-------------------------|-------|-------|
|                                |           | 0                       | 1     | 2     |
| ISA Flap                       | .966      | .070                    | 1.797 | 2.724 |
| ISA Rudder                     | .125      | (.0672)                 | .2898 | .5271 |
| Heads Up Display Unit          | 15.633    | 1.812                   | 6.182 | 9.169 |
| Electronic Unit                | 16.210    | 1.877                   | 6.409 | 9.507 |
| Power Supply Display           | .192      | .059                    | .1492 | .2282 |
| Data Entry Display             | 1.000     | .322                    | .891  | 1.424 |
| Enhanced Fire Control Computer | 2.793     | 1.977                   | 3.644 | 6.339 |
| Accessory Drive Gear Box       | .071      | (.0013)                 | .304  | .453  |
| Drive Assembly                 | 1.026     | .586                    | 1.347 | 2.557 |
| Angle of Attack Transmitter    | .063      | .056                    | .079  | .119  |
| GN2 Valve Pack                 | .013      | .013                    | .030  | .044  |
| Rotary Actuator                | .130      | .116                    | .165  | .249  |
| Command Servo-C                | .015      | .016                    | .026  | .049  |
| ISA Horizontal Tail            | 1.284     | .662                    | 1.856 | 2.423 |
| Programmable Memory Control    | .259      | .144                    | .362  | .597  |
| Power Supply                   | (.008)    | (.017)                  | .005  | .029  |
| Multi-Function Display         | 1.836     | .220                    | .734  | 1.083 |
| Programmable Display Generator | 2.353     | .187                    | .713  | 1.022 |

Note: Total multiyear procurement cost - total annual procurement cost with varying number of ECPs.

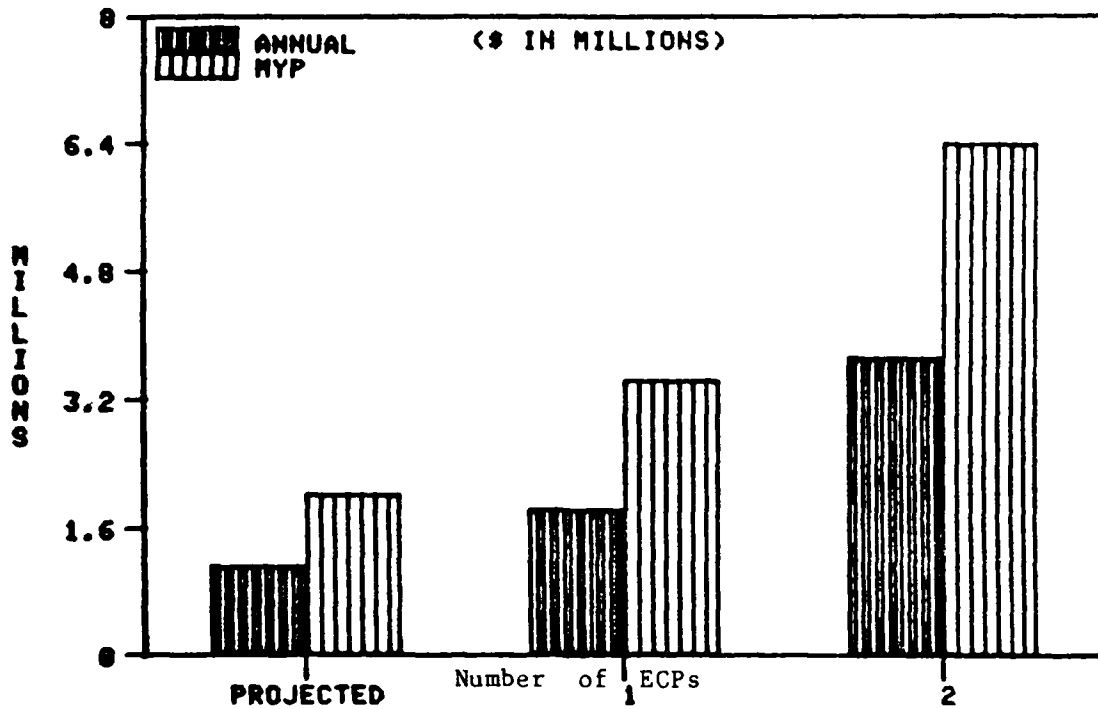


Figure 6. ECP Cost Impact on ISA Flap

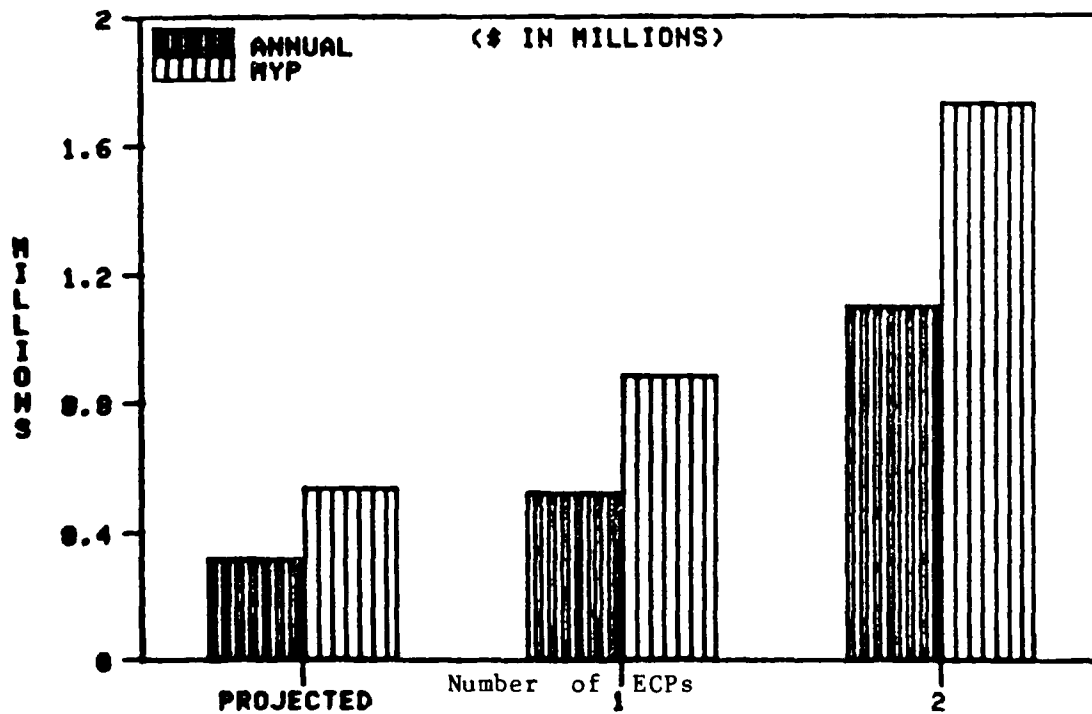


Figure 7. ECP Cost Impact on ISA Rudder

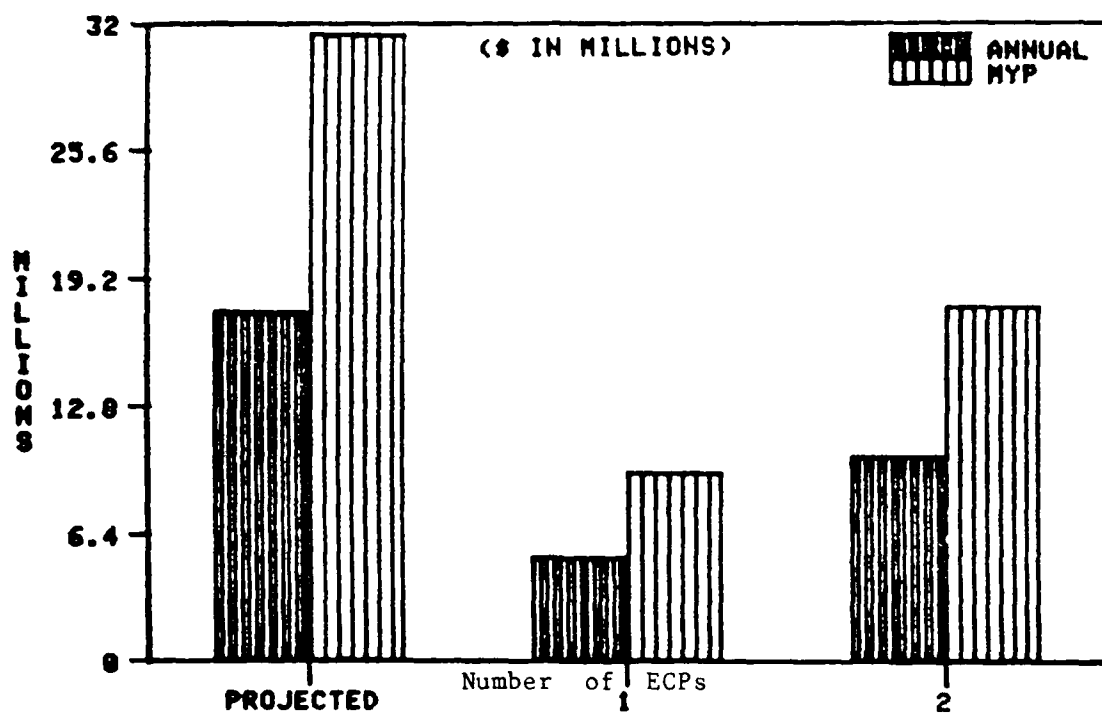


Figure 8. ECP Cost Impact on Heads Up Display Unit

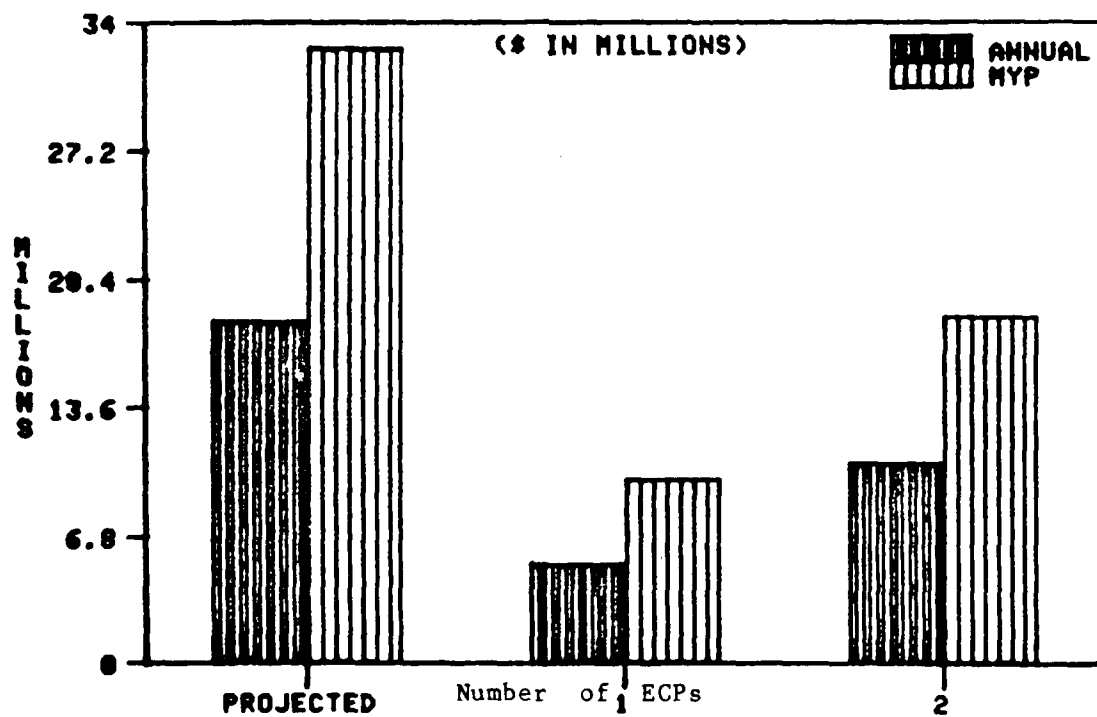


Figure 9. ECP Cost Impact on Electronic Unit



The F-16 baseline data included the projected number of ECPs, and baseline cost was 10 percent of the acquisition price. The 10 percent of acquisition price was an estimate given by Mr. Homer Boyd, Manager of Estimating at General Dynamics, as a reasonable cost per ECP. However, he did point out that the cost of an ECP could range from 0 to 95 percent of the acquisition price. He therefore suggested that for these items a sensitivity analysis be performed using 5, 10, 15, and 20 percent (5). In the four computations ran for each item, only the cost of each ECP was allowed to vary. All other F-16 baseline data remain constant. The results of these computations indicate the change in the projected cost of ECPs does not change the MYP decision (see Table 14). The cost of ECPs under the MYP option is always higher than under the annual year option. However, if the upfront savings realized from a MYP decision is high enough to offset the potential risk of ECP costs, then the MYP option should be accepted.

Research Question Three. Does discounting have an impact on MYP decisions?

As stated in Chapter II, the DOD requires that present value analysis be used when comparing alternatives. Present value takes into consideration the time value of money. The Economic Analysis Procedures Handbook states that a 10 percent discount should be used in all federal programs or projects (10). A cost comparison of all the items computed with a 10 percent discount rate for both an annual year option and a MYP option is shown in Table 12, while Table 15 is an undiscounted cost comparison of all the items. Both tables were computed using then-year dollars. When the items were discounted,

TABLE 14  
ECP Cost Sensitivity  
(Dollars in Millions)

| Spare Parts                    | Percent of Spares Acquisition |        |        |        |
|--------------------------------|-------------------------------|--------|--------|--------|
|                                | 5%                            | 10%    | 15%    | 20%    |
| ISA Flap                       | .475                          | .902   | 1.260  | 1.688  |
| ISA Rudder                     | .107                          | .217   | .148   | .428   |
| Heads Up Display Unit          | 6.984                         | 13.969 | 19.953 | 26.876 |
| Electronic Unit                | 7.242                         | 14.484 | 21.726 | 28.968 |
| Power Supply Display           | .070                          | .140   | .194   | .326   |
| Data Entry Display             | .428                          | .770   | 1.231  | 1.903  |
| Enhanced Fire Control Computer | .6512                         | 1.291  | 2.090  | 3.081  |
| Accessory Drive Gear Box       | .079                          | .079   | .210   | .245   |
| Drive Assembly                 | .271                          | .546   | .897   | 1.253  |
| Angle of Attack Transmitter    | .009                          | .018   | .030   | .047   |
| GN2 Valve Pack                 | .006                          | .008   | .017   | .027   |
| Rotary Actuator                | .022                          | .043   | .069   | .106   |
| Command Servo-C                | .004                          | .006   | .015   | .019   |
| ISA Horizontal Tail            | .314                          | .596   | .833   | 1.117  |
| Programmable Memory Control    | .076                          | .149   | .225   | .341   |
| Power Supply                   | .006                          | .007   | .014   | .025   |
| Multi-Function Display         | .160                          | .309   | .485   | .691   |
| Programmable Display Generator | .822                          | 1.643  | 2.466  | 3.288  |

Note: Multiyear procurement ECP cost - annual year ECP cost at varying percentages of acquisition cost

only two of the items favored a MYP decision - the ISA rudder and the power supply display. Using undiscounted dollars, seven of the items favor a MYP decision: the ISA flap, ISA rudder, accessory drive gear box, drive assembly, GN2 valve pack, programmable memory control, and power supply. Making a decision on which alternative to choose without discounting the out-year dollars assumes that a dollar today is worth the same in the future. As explained in a multiyear procurement handbook,

TABLE 15

## Undiscounted Cost Comparison

| Spare Parts                       |        | Then-Year Dollars in Millions |        |       |         |       | TOTAL  |
|-----------------------------------|--------|-------------------------------|--------|-------|---------|-------|--------|
|                                   |        | Spares                        | ECPs   | Trans | Storage | Admin |        |
| ISA Flap                          | Annual | 7.144                         | 1.082  | .008  | .046    | .005  | 8.285  |
|                                   | MYP    | 5.332                         | 1.943  | .014  | .079    | .001  | 7.369  |
| ISA Rudder                        | Annual | 1.991                         | .320   | .002  | .013    | .005  | 2.331  |
|                                   | MYP    | 1.417                         | .546   | .004  | .021    | .001  | 1.989  |
| Heads Up<br>Display Unit          | Annual | 21.248                        | 17.717 | .073  | .075    | .005  | 39.118 |
|                                   | MYP    | 17.434                        | 32.601 | .135  | .132    | .001  | 50.303 |
| Electronic Unit                   | Annual | 22.036                        | 18.375 | .073  | .076    | .005  | 40.565 |
|                                   | MYP    | 18.081                        | 33.813 | .135  | .132    | .001  | 52.162 |
| Power Supply                      | Annual | .511                          | .154   | .006  | .018    | .005  | .694   |
|                                   | MYP    | .426                          | .281   | .010  | .028    | .001  | .746   |
| Data Entry<br>Display             | Annual | 2.854                         | .795   | .009  | .030    | .005  | 3.693  |
|                                   | MYP    | 2.355                         | 1.554  | .018  | .051    | .001  | 3.979  |
| Enhanced Fire<br>Control Computer | Annual | 9.135                         | 1.733  | .005  | .026    | .005  | 10.904 |
|                                   | MYP    | 9.831                         | 3.024  | .008  | .045    | .001  | 12.909 |
| Accessory Drive<br>Gear Box       | Annual | 1.051                         | .175   | .001  | .004    | .004  | 1.235  |
|                                   | MYP    | .828                          | .289   | .001  | .006    | .001  | 1.125  |
| Drive Assembly                    | Annual | 4.561                         | .702   | .005  | .026    | .005  | 5.299  |
|                                   | MYP    | 3.863                         | 1.243  | .008  | .044    | .001  | 5.159  |
| Angle of Attack<br>Transmitter    | Annual | .157                          | .024   | .004  | .021    | .005  | .211   |
|                                   | MYP    | .147                          | .043   | .006  | .035    | .001  | .232   |

TABLE 15 (continued)

| Spare Parts                    |        | Then-Year Dollars in Millions |       |       |         |       | TOTAL |
|--------------------------------|--------|-------------------------------|-------|-------|---------|-------|-------|
|                                |        | Spares                        | ECPs  | Trans | Storage | Admin |       |
| GN2 Valve Pack                 | Annual | .089                          | .013  | .001  | .008    | .005  | .116  |
|                                | MYP    | .073                          | .024  | .002  | .013    | .001  | .113  |
| Rotary Actuator                | Annual | .356                          | .054  | .004  | .021    | .005  | .440  |
|                                | MYP    | .321                          | .097  | .006  | .035    | .001  | .460  |
| Command Servo-C                | Annual | .063                          | .009  | .001  | .005    | .004  | .082  |
|                                | MYP    | .057                          | .017  | .002  | .009    | .001  | .086  |
| ISA Horizontal Tail            | Annual | 4.725                         | .715  | .008  | .046    | .005  | 5.449 |
|                                | MYP    | 4.140                         | 1.285 | .014  | .079    | .001  | 5.519 |
| Programmable Memory Control    | Annual | 1.188                         | .180  | .003  | .021    | .005  | 1.397 |
|                                | MYP    | .974                          | .324  | .006  | .035    | .001  | 1.340 |
| Power Supply                   | Annual | .094                          | .015  | .001  | .004    | .004  | .118  |
|                                | MYP    | .057                          | .026  | .001  | .007    | .001  | .092  |
| Multi-Function Display         | Annual | 2.654                         | 2.264 | .033  | .034    | .005  | 4.990 |
|                                | MYP    | 2.256                         | 4.084 | .060  | .059    | .001  | 6.460 |
| Programmable Display Generator | Annual | 2.644                         | 2.462 | .013  | .013    | .005  | 5.137 |
|                                | MYP    | 2.245                         | 4.105 | .021  | .021    | .001  | 6.393 |

A future level of expenditure has a smaller present value because of the time value of money." A sum of money on hand today can be invested in interest bearing securities. Its future value, then will be its starting amount plus the interest it will earn up to the future date, compounded on a periodic basis. For example, if \$1.00 is invested today in a bond paying 10 percent interest per year, its value one year from today will be \$1.10. If that sum is then reinvested at the same rate, its value two years from today will be \$1.21. Thus, \$1.21 two years from now has a present value (today) of \$1.00. (7:33)

Therefore, present value must be considered when choosing between the two options (annual year and MYP).

Internal rate of return (IRR) was added to the model. IRR is defined as "that rate of interest which, when used to discount a future stream of income to its present value, will yield a present value exactly equal to the investment that created the income stream" (7:29). The investment here is the additional cost for the MYP in the first year, and the future income is the out-year cost savings in then-year dollars. Ten of the items were evaluated for IRR using undiscounted dollars. Of the ten items, five had a positive IRR. The following is a list of the items that were selected, along with the internal rate of return for those with positive values:

|                                   |        |
|-----------------------------------|--------|
| 1. Power Supply                   | 33.177 |
| 2. ISA Rudder                     | 20.365 |
| 3. GN2 Valve Pack                 | 9.949  |
| 4. Command Servo-C                | 5.035  |
| 5. Angle of Attack Transmitter    | 3.341  |
| 6. ISA Horizontal Tail            | -      |
| 7. Programmable Display Generator | -      |
| 8. Electronic Unit                | -      |
| 9. ISA Flap                       | -      |
| 10. Multi-Function Display Unit   | -      |

These calculations were made using undiscounted dollars, while all other F-16 baseline data remained constant. The multiyear procurement handbook states that "the criterion for an acceptable MYP candidate should simply be that the internal rate of return shall be positive and greater than zero" (7:30). However, before accepting an item as a good MYP candidate, the total cost of the item must be considered rather than only the acquisition price. The cost of ECPs could more than offset the potential savings.

Research Question Four. How sensitive are the discount rates?

The use of discount dollars versus undiscounted dollars can change the MYP decision. However, the discount rates of 10, 9, 8, and 7 percent has very little impact on the MYP decision on these 18 items. A sensitivity analysis was performed using the above discount rates. All factors were held constant except the discount rate. The discount rate was allowed to vary for the four computations and the inflation factor was deleted. Results of the analysis are shown in Table 16. The table illustrates the difference in total cost between the annual year and MYP options at discount rates. Of the 18 items, only the ISA rudder decision would have changed if the discount rate was lower than 10 percent.

Research Question Five. Does the program scenario change the results of the model?

The results of the model were consistent, although the F-16 program scenario is different from the B-1B scenario. While the F-16 flying hours per aircraft each month is close to the B-1B flying hours per month, the sortie length for the F-16 drops from 5 hours to 1.3

TABLE 16

## Discount Rate Sensitivity

(Constant Year Dollars in Millions)

| Spare Parts                    | Rate of Discount |        |        |        |
|--------------------------------|------------------|--------|--------|--------|
|                                | 10%              | 9%     | 8%     | 7%     |
| ISA Flap                       | .445             | .3247  | .199   | .070   |
| ISA Rudder                     | .020             | (.015) | (.052) | (.090) |
| Heads Up Display Unit          | 14.326           | 14.005 | 13.672 | 13.330 |
| Electronic Unit                | 14.681           | 14.358 | 14.018 | 13.570 |
| Power Supply Display           | .113             | .107   | .100   | .094   |
| Data Entry Display             | 1.0275           | .973   | .916   | .857   |
| Enhanced Fire Control Computer | 4.813            | 4.646  | 4.474  | 4.297  |
| Accessory Drive Gear Box       | .124             | .103   | .079   | .056   |
| Drive Assembly                 | .7309            | .654   | .574   | .492   |
| Angle of Attack Transmitter    | .051             | .048   | .046   | .043   |
| GN2 Valve Pack                 | .014             | .013   | .011   | .010   |
| Rotary Actuator                | .088             | .083   | .077   | .070   |
| Command Servo-C                | .015             | .014   | .013   | .012   |
| ISA Horizontal Tail            | .853             | .781   | .706   | .630   |
| Programmable Memory Control    | .187             | .166   | .145   | .123   |
| Power Supply                   | (.009)           | (.010) | (.012) | (.013) |
| Multi-Function Display         | 1.857            | 1.817  | 1.777  | 1.736  |
| Programmable Display Generator | 2.024            | 1.982  | 1.937  | 1.891  |

Note: Total MYP cost - annual year total cost at varying discount rates

hours (20). The number of aircraft considered in this study is 720 versus 99 for the B-1B. The number of bases that these F-16 aircraft will be deployed to is 15, and those bases are both stateside and overseas, whereas the B-1Bs will only be deployed to 4 stateside bases. The model can accommodate different program scenarios. However, the run time for the B-1B data before the model was modified was approximately nine minutes for each item, but once the model was modified and F-16 data was ran, the run time for each item increased to approximately two hours. The CPU time alone was about 20 minutes.

Because models hosted on a timesharing system normally go into a cue and are run overnight, the turn-around time was very slow.

Research Question Six. If a discount rate of 10 percent were applied to the B-1B items, would the MYP decision change?

A sample of three items, the electronic display unit, the power supply C & D, and the multi-function display, were chosen from the eight B-1B items used in the development of the MYP simulation model. A cost comparison of these items using undiscounted dollars is shown in Table 17, while the comparison using a discount rate of 10 percent is shown in Table 18. In each case the MYP costs are the same because this model assumes that for the MYP option all items are purchased in the first year. Before the dollars were discounted, all three items favored a MYP decision. However, if the DOD-prescribed 10 percent discount rate had been used, the annual year option would have been lower than the MYP option. Thus, if evaluating only the economic benefits of these items, the MYP decision should have been different. However, time will determine if these items were good MYP candidates.

In order to make the right MYP decision, many factors must be considered. First, all six of the MYP criteria stated in the FAR must be satisfied. Even though an item may have a stable design, the potential savings must be high enough to justify the risk associated with a MYP decision. MYP will not solve all the acquisition problems, but there are a number of ways MYP can aid both the government and the contractor:

1. Reduce cost
2. Reduce administrative burden
3. Improve industrial surge capability



TABLE 17

## Sample Undiscounted Cost Comparison

| Spare Parts             |        | Then-Year Dollars in Millions |      |       |         |       | TOTAL |
|-------------------------|--------|-------------------------------|------|-------|---------|-------|-------|
|                         |        | Spares                        | ECPs | Trans | Storage | Admin |       |
| Electronic Display Unit | Annual | 1.098                         | .296 | .001  | .004    | .005  | 1.404 |
|                         | MYP    | .776                          | .517 | .002  | .008    | .001  | 1.304 |
| Power Supply C & D      | Annual | .151                          | .043 | .001  | .002    | .003  | .200  |
|                         | MYP    | .108                          | .072 | .001  | .004    | .001  | .186  |
| Multi-Function Display  | Annual | .942                          | .262 | .004  | .013    | .004  | 1.225 |
|                         | MYP    | .669                          | .446 | .007  | .022    | .001  | 1.145 |

Note: B-1B item characteristics assume predicted cost, D220 MTBD, 25 percent savings on MYP first year acquisition price, and other baseline data. (4:45)

TABLE 18

## Sample Discounted Cost Comparison

| Spare Parts             |        | Then-Year Dollars in Millions |      |       |         |       | TOTAL |
|-------------------------|--------|-------------------------------|------|-------|---------|-------|-------|
|                         |        | Spares                        | ECPs | Trans | Storage | Admin |       |
| Electronic Display Unit | Annual | .896                          | .296 | .001  | .004    | .005  | 1.202 |
|                         | MYP    | .776                          | .517 | .002  | .008    | .001  | 1.304 |
| Power Supply C & D      | Annual | .1250                         | .043 | .001  | .002    | .003  | .174  |
|                         | MYP    | .108                          | .072 | .001  | .004    | .001  | .186  |
| Multi-Function Display  | Annual | .773                          | .262 | .004  | .013    | .004  | 1.056 |
|                         | MYP    | .670                          | .446 | .007  | .022    | .001  | 1.146 |

Note: B-1B item characteristics assume predicted cost, D220 MTBD, 25 percent savings on MYP first year acquisition price, and other baseline data. (4:45)

4. Help stabilize the work force
5. Increase productivity (3:3)

The significant cost drivers that were identified have been confirmed as significant by this study through literature review and numerous interviews. In addition, F-16 data was ran through the model to verify that the model could be ran using a different program scenario. Many runs were made with little variation in the results. The results of a simulation model cannot prove that a system actually performs in the manner indicated by the results. However, the model can serve as an aid to the decision maker in making the right MYP decision.

## V. Conclusions and Recommendations

### Conclusions

This thesis validated and expanded the MYP simulation model developed by Bodnar in 1985. The researcher used two separate approaches to validate the model. The first approach was to identify key cost drivers associated with making a MYP decision and ensure that these costs were included in the model. The two significant cost drivers associated with a MYP decision are: 1) the acquisition savings due to buying material in larger quantities, and 2) the potential ECP cost. Other cost elements considered in this thesis include transportation, storage, and administration costs. These costs added very little to the overall cost of the items. This conclusion is supported by the IMs at OO-ALC (24; 26; 49). They reported that these cost elements are not even considered in a MYP decision. The second approach in validating the MYP simulation model involved acquiring like data on 18 F-16 spares that were similar to the eight B-1B spares used to develop the MYP simulation model. The items ranged from simple and moderate to complex and were of low and high dollar values. The F-16 data was ran through the model and results supported the fact that OO-ALC chose the annual year contracting strategy on the majority of these items (16). This was accomplished through research of current literature and interviews.

Six research questions were proposed and the results are outlined in Chapter IV. The following paragraph provides a brief summary of those findings. Research showed that under the MYP option, both the

acquisition savings due to large quantity buys of material up-front and the potential cost of ECPs are the significant cost drivers.

The model was expanded by adding both discounting and IRR to account for the time value of money. The DOD prescribes that a 10 percent discount rate be used for all federal programs and projects when comparing alternatives. The DOD also requires that an exhibit showing internal rate of return be included in the MYP submission package.

The interview process identified that the projected number of ECPs have a significant impact on MYP decisions. This is also supported by the MYP model. However, as defined in the Federal Acquisition Regulation, before an item is considered as a MYP candidate it must have a stable design.

The model assumes all items for the MYP option are bought in the first year. Adding discounting to the model effects only the annual year prices. A 10 percent discount rate was used as the baseline because the DOD requires this rate be used in ranking alternatives. Year one was used as base year in this model and dollars were discounted for years two through five. Taking into consideration the time value of money, there was a significant impact on the MYP decision for several spare parts. However, the discount rate between 10 and 7 percent had little impact on the MYP decision. If discounting were used in developing the original MYP model, at least three of the B-1B items would have received an unfavorable MYP decision, the electronic unit, power supply C & D, and multi-function display.

This research shows that certain data needs to be readily available to the decision makers and analysts in order to make an appropriate and timely MYP decision. This data includes: 1) the criteria for selecting MYP candidates; 2) a proposed MYP and annual year estimate of acquisition cost of an item; 3) the projected number and cost of ECPs; 4) a program scenario; and 5) reliability and maintainability data. HQ AFLC is in the process of establishing a system that will track the number of parts that are on MYP contract. This will provide a database for making future MYP decisions.

The purpose of this model is to aid the decision maker in choosing appropriate MYP candidates in a timely manner. This model provides the method to evaluate both the benefits and the risk of accepting a MYP option.

#### Recommendations for Future Research

1. Implement a tracking system for ECPs to specific spare parts. The data base could be helpful in estimating potential ECPs for new items.
2. Coding of items that have been procured by a MYP. This would provide a way of monitoring whether the MYP decision was appropriate and provide data for choosing of similar parts.
3. Convert the MYP simulation model to a personal computer mode (PC). This would be beneficial to the decision-makers to have models at their fingertips instead of on a timesharing system as it is today.

# Appendix A. Discounted Cost Comparison

This table displays the cost comparison of all 18 items in constant-year dollars. When using constant year dollars, only power supply favored the MYP option. However, when using then-year dollars (Table 12), both the ISA rudder and the power supply favored the MYP option.

|                                   |        | <u>Constant-Year Dollars in Millions*</u> |        |       |         |       |        |
|-----------------------------------|--------|---|--------|-------|---------|-------|--------|
| Spare Parts                       |        | Spares                                    | ECPs   | Trans | Storage | Admin | TOTAL  |
| ISA Flap                          | Annual | 5.474                                     | 1.102  | .008  | .046    | .005  | 6.635  |
|                                   | MYP    | 5.501                                     | 2.004  | .015  | .082    | .001  | 7.603  |
| ISA Rudder                        | Annual | 1.481                                     | .316   | .002  | .012    | .005  | 1.816  |
|                                   | MYP    | 1.384                                     | .533   | .004  | .021    | .001  | 1.943  |
| Heads Up<br>Display Unit          | Annual | 15.283                                    | 17.521 | .072  | .074    | .005  | 34.955 |
|                                   | MYP    | 16.840                                    | 31.489 | .130  | .128    | .001  | 48.588 |
| Electronic Unit                   | Annual | 15.850                                    | 18.172 | .072  | .074    | .005  | 34.173 |
|                                   | MYP    | 17.464                                    | 32.660 | .130  | .128    | .001  | 50.383 |
| Power Supply<br>Display           | Annual | .386                                      | .141   | .005  | .016    | .005  | .553   |
|                                   | MYP    | .426                                      | .281   | -.010 | .028    | .001  | .746   |
| Data Entry<br>Display             | Annual | 2.220                                     | .831   | .009  | .031    | .005  | 3.096  |
|                                   | MYP    | 2.425                                     | 1.600  | .019  | .052    | .001  | 4.097  |
| Enhanced Fire<br>Control Computer | Annual | 8.347                                     | 1.733  | .005  | .026    | .005  | 10.116 |
|                                   | MYP    | 9.831                                     | 3.024  | .008  | .045    | .001  | 12.909 |
| Accessory Drive<br>Gear Box       | Annual | .761                                      | .184   | .001  | .004    | .003  | .953   |
|                                   | MYP    | .753                                      | .263   | .001  | .005    | .001  | 1.023  |
| Drive Assembly                    | Annual | 3.491                                     | .725   | .005  | .026    | .005  | 4.252  |
|                                   | MYP    | 3.951                                     | 1.272  | .008  | .045    | .001  | 5.277  |
| Angle of Attack<br>Transmitter    | Annual | .121                                      | .025   | .004  | .021    | .005  | .176   |
|                                   | MYP    | .151                                      | .044   | .007  | .036    | .001  | .239   |

|                                |        | Constant-Year Dollars in Millions* |       |       |         |       |       |
|--------------------------------|--------|------------------------------------|-------|-------|---------|-------|-------|
| Spare Parts                    |        | Spares                             | ECPs  | Trans | Storage | Admin | TOTAL |
| GN2 Valve Pack                 | Annual | .062                               | .013  | .001  | .008    | .004  | .088  |
|                                | MYP    | .065                               | .021  | .002  | .012    | .001  | .101  |
| Rotary Actuator                | Annual | .257                               | .057  | .004  | .021    | .005  | .344  |
|                                | MYP    | .330                               | .099  | .007  | .036    | .001  | .473  |
| Command Servo-C                | Annual | .045                               | .010  | .001  | .005    | .004  | .065  |
|                                | MYP    | .054                               | .016  | .004  | .008    | .001  | .083  |
| ISA Horizontal Tail            | Annual | 3.621                              | .729  | .008  | .046    | .005  | 4.409 |
|                                | MYP    | 4.271                              | 1.325 | .015  | .082    | .001  | 5.694 |
| Programmable Memory Control    | Annual | .921                               | .189  | .004  | .020    | .005  | 1.139 |
|                                | MYP    | 1.017                              | .338  | .007  | .036    | .001  | 1.399 |
| Power Supply                   | Annual | .064                               | .015  | .001  | .004    | .003  | .087  |
|                                | MYP    | .050                               | .022  | .001  | .006    | .001  | .080  |
| Multi-Function Display         | Annual | 1.958                              | 2.301 | .034  | .034    | .005  | 4.332 |
|                                | MYP    | 2.218                              | 4.015 | .059  | .058    | .001  | 6.351 |
| Programmable Display Generator | Annual | 2.067                              | 2.256 | .012  | .012    | .005  | 4.352 |
|                                | MYP    | 2.355                              | 4.305 | .022  | .022    | .001  | 6.705 |

\* Dollars discounted at 10 percent.

Note: Item characteristics assume estimated acquisition cost and F-16 baseline data.

## Appendix B. Model Input and Output

This appendix displays an input file and output of the model which serves to illustrate the operation of the MYP simulation model. The example is using data collected on the heads up display unit. A sensitivity analysis on the number of ECPs per year is shown. The four different cost breakdowns are a result of the varying numbers of ECPs per year. The data used in the simulation are displayed in the output with the exception of transportation costs, administration costs, storage costs, and shipping costs. These costs can be modified in the model.



# INPUT

| Program Code  | Description                            |
|---|--|
| 0005 JUL 1986   | - Current date                         |
| 0010 F-16   | - Program                              |
| 0020 28, 6 1.3  | - Flying hours per month/sortie length |
| 0030 87 5 5   | - Year start/report quit               |
| 0040 1.0 1.05 1.10 1.15 1.20                                      | - Inflation factors                    |
| 0500 1.0 .909 .826 .751 .683                                      | - Discount factors                     |
| 0060 53   | - Months of delivery                   |
| 0700 0 0 0 0 0 15   | - Year 1                               |
| 0080 15 15 15 15 15 15 15 15 15<br>15 15 15 15 15 15 15 15 15     | - Year 2                               |
| 0090 15 15 15 15 15 15 15 15 15<br>15 15 15 15 15 15 15 15 15     | - Year 3                               |
| 0100 15 15 15 15 15 15 15 15 15 15                                | - Year 4                               |
| 0110 15   | - Number of bases                      |
| 0120 36   | - Base 1                               |
| 0130 72   | - Base 2                               |
| 0140 72   | - Base 3                               |
| 0150 72   | - Base 4                               |
| 0160 54   | - Base 5                               |
| 0170 24   | - Base 6                               |
| 0180 24   | - Base 7                               |
| 0190 36   | - Base 8                               |
| 0200 72   | - Base 9                               |
| 0210 54   | - Base 10                              |
| 0220 72   | - Base 11                              |
| 0230 48   | - Base 12                              |
| 0240 18   | - Base 13                              |
| 0250 72   | - Base 14                              |
| 0260 24   | - Base 15                              |
| 0270 4  | - Number of computations               |
| 0280 EFCC 000 438 .98 0 113265.<br>0.0 1 110461. 11327. 1 0 1 0 1 | - Item data                            |
| 0281 EFCC 000 438 .98 0 113265.<br>0.0 1 110461. 11327. 1 1 1 1 1 | - Item data                            |
| 0282 FMFD 000 438 .98 0 113265.<br>0.0 1 110461. 11327. 2 2 2 2 2 | - Item data                            |
| 0283 FMFD 000 438 .98 0 113265.<br>0.0 1 110461. 11327. 0 0 0 0 0 | - Item data                            |

# OUTPUT

JUL 1986

## INFLATION FACTORS

|      |      |      |      |      |
|------|------|------|------|------|
| 1    | 2    | 3    | 4    | 5    |
| 1.00 | 1.05 | 1.10 | 1.15 | 1.20 |

## DISCOUNT FACTORS

|       |      |      |      |      |
|-------|------|------|------|------|
| 1     | 2    | 3    | 4    | 5    |
| 1.000 | .909 | .826 | .751 | .683 |

## F-16 DELIVERY SCHEDULE

| YR | J  | F  | M  | A  | M  | J  | J  | A  | S  | O  | N  | D           |
|----|----|----|----|----|----|----|----|----|----|----|----|-------------|
| 87 | 0  | 0  | 0  | 0  | 0  | 15 | 15 | 15 | 15 | 15 | 15 | 15          |
| 88 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15          |
| 89 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15          |
| 90 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15          |
| 91 | 15 | 15 | 15 | 15 | 15 | 0  | 0  | 0  | 0  | 0  | 0  | 0           |
|    |    |    |    |    |    |    |    |    |    |    |    | 75          |
|    |    |    |    |    |    |    |    |    |    |    |    | TOTAL = 720 |

## BASE DEPLOYMENT SCHEDULE

| BASE # | # OF A/C |
|--------|----------|
| 1      | 36       |
| 2      | 72       |
| 3      | 72       |
| 4      | 72       |
| 5      | 54       |
| 6      | 24       |
| 7      | 24       |
| 8      | 36       |
| 9      | 72       |
| 10     | 54       |
| 11     | 72       |
| 12     | 48       |
| 13     | 18       |
| 14     | 72       |
| 15     | 24       |

## LRU RELIABILITY AND MAINTAINABILITY DATA

|       |     | FAIL | NRTS | # OF | ANNUAL  | COND | OPA | MYP     | ECP    | ECP       |  |
|-------|-----|------|------|------|---------|------|-----|---------|--------|-----------|--|
|       |     | RATE | RATE | SRUS | PRICE   | RATE |     | PRICE   | COST   | PROFILE   |  |
| 1EFCC | 000 | 438  | .98  | 0    | 113265. | 0.   | 1   | 110461. | 11327. | 1 0 1 0 1 |  |
| 2EFCC | 000 | 438  | .98  | 0    | 113265. | 0.   | 1   | 110461. | 11327. | 1 1 1 1 1 |  |
| 3EFCC | 000 | 438  | .98  | 0    | 113265. | 0.   | 1   | 110461. | 11327. | 2 2 2 2 2 |  |
| 4EFCC | 000 | 438  | .98  | 0    | 113265. | 0.   | 1   | 110461. | 11327. | 0 0 0 0 0 |  |

# OUTPUT

## END OF YEAR STATUS REPORT 1992

.6362 MIL. FLYING HOURS      .7008 MIL. OPERATING HOURS  
490176 SORTIES COMPLETED

LRU REMOVAL DATA  
5829 LRUS REMOVED DISTRIBUTED AMONG THE 4 THUS  
1471    1383    1488    1487

| FINAL COST BREAKDOWN FOR |              | EFCC | 000     |
|--------------------------|--------------|------|---------|
| ANNUAL                   |              |      | MYP     |
| LRU SPARES               | = \$ 9.1352  | \$   | 9.8310  |
| SRU SPARES               | = \$ 0.      | \$   | 0.      |
| LRU ECP COST             | = \$ 1.7330  | \$   | 3.0243  |
| SRU ECP COST             | = \$ 0.      | \$   | 0.      |
| TRANSPORTATION           | = \$ .0046   | \$   | .0080   |
| STORAGE                  | = \$ .0261   | \$   | .0445   |
| ADMINISTRATION           | = \$ .0050   | \$   | .0010   |
| TOTAL COST               | = \$ 10.9039 | \$   | 12.9088 |

| YEAR | SPARES BUILDUP BY YEAR |    |    |    |    | TOTAL |
|------|------------------------|----|----|----|----|-------|
|      | 1                      | 2  | 3  | 4  | 5  |       |
|      | 13                     | 24 | 14 | 20 | 18 | 89    |

## Appendix C. Program Listing

The following pages are a listing of the SIMSCRIPT programming code for the MYP simulation model.

```

10##S,R(X1)
20# IDENT WP3056,BIN15 - WARDLEY MYF CMSEV
30# LIMITS 50,50K,,10K
40# LOWLOAD
50# OPTION FORTRAN,NOMAP
60# LIBRARY SL
70# PROGRAM RLHS
80# LIMITS 50,50K,,10K
90# PRNFL H*,R,R,CACI/SIM2.5
100# FILE *1
110# FILE *2
120# FILE B*,B1S
130 PREAMBLE
140 NORMALLY MODE IS INTEGER
150 EVENT NOTICES INCLUDE
160 DEPLOYMENT,
170 INSPECTION,
180 MULTI,
190 ECF,
200 ADMIN,
210 REPORT,
220 END.OF.YRSTATS
230 EVERY LRUREPAIR HAS A PART
240 EVERY SRUREPAIR HAS A A AND A C
250 DEFINE LRUCHECK AS A ROUTINE WITH 1 VALUE
260 DEFINE SRUCHECK AS A ROUTINE WITH 2 VALUES
270 DEFINE B,PLANES,ICOUNT,LCNT,REMLRU,
280 ILRU,DLRU,INT.HRS,DEP.MRS,MAX,E.TOT AS VARIABLES
290 DEFINE YR.START,YR.REPORT,YR.QUIT,NO.OF.BASES AS VARIABLES
300 DEFINE MIL AS A VARIABLE
310 DEFINE ORATE,IRATE,DRATE,ICOST,DCOST,
320 SORTIE,FHP,TBS,FHT,OPT AS REAL VARIABLES
330 DEFINE BASEQTY,SE.RQMT,LREM,SCNT,LRU,SLRU,FQ,
340 SREM,NLRU,LQFA,ADM AS 1-DIMENSIONAL ARRAYS
350 DEFINE ANECF,AN.SRU,MY.ECF,MYSRU,TLCCOST,TSCOST,TRANS,TRMY,
360 CSMY,CMY,STOR,STMY AS 1-DIMENSIONAL REAL ARRAYS
370 DEFINE NSECF AS A 3-DIMENSIONAL ARRAY
380 DEFINE REMSRU,SRU,NSRU,SSRU,NLECF,YRLRU AS 2-DIMENSIONAL
390 DEFINE SRUPROB,SCOND,SCOST,CSECF,SMYF ARRAYS
400 AS 2-DIMENSIONAL REAL ARRAYS
410 DEFINE SE.COST,LCOST,NRTS,LCOND,LRUPROB,CLECF,MYF,
420 INFLA,DISC AS 1-DIMENSIONAL REAL ARRAYS
430 DEFINE PRGM AS AN ALPHA VARIABLE
440 DEFINE NAME AS A 2-DIMENSIONAL ALPHA ARRAY
450 DEFINE TCOST,TMYFC AS 1-DIM REAL ARRAYS
460 DEFINE YR.COUNT AS A VARIABLE
470 DEFINE N,X AS INTEGER VARIABLES
480 DEFINE TLCST AS A 2-DIMENSIONAL ARRAY
490 END
500 MAIN

```

```

510     RESERVE SRUPFOR,REMSRU,NSRU,SRU,SSRU,NLECF,SCOST,
520     CSECF,SMYP,SCOND,YRLRU AS 5 BY 100
530     RESERVE LRUHFOR,CLECF,LREM,NFIS,SCNT,LRU,SLRU,LCOST,
540     LCOND,SREM,MYP,INFLA,DISC AS 30
550     RESERVE ANECF,AN.SRU,MY.FAS 30
560     RESERVE NSECF AS 5 BY 100 BY 5
570     RESERVE NLRU,LQFA,ADM AS 30
580     RESERVE FQ AS 132
590     RESERVE BASEQTY AS 30
600     RESERVE SE.COST,SE.RQMT AS 3
610     DEFINE SNAME AS A 1-DIMENSIONAL ALPHA ARRAY
620     RESERVE NAME AS 30 BY 2
630     RESERVE SNAME AS 2
640     DEFINE DATE AS A 1-DIMENSIONAL ALPHA ARRAY
650     RESERVE DATE AS 2
660     RESERVE TCOST,TMYFC AS 5
670     RESERVE TLCST AS 5 BY 100
680     LET MIL = 1000000
690     READ DATE(1),DATE(2) WRITE DATE(1),DATE(2) AS B 60,2 A 5,/
700     READ SE.COST(1),SE.COST(2),SE.COST(3)
710     READ PRGM
720     READ FHP, SORTIE, DRATE, IRATE, DRATE
730     READ YR.START,YR.REPORT,YR.QUIT
740     FOR I = 1 TO YR.QUIT READ INFLA(I)
750     SKIP 2 LINES PRINT 2 LINES THUS
760     INFLATION FACTORS
770     1 2 3 4 5
780     FOR I = 1 TO YR.QUIT WRITE INFLA(I) AS
790     S 5,D(4,2)
800     FOR I = 1 TO YR.QUIT READ DISC(I)
810     SKIP 2 LINES PRINT 2 LINES THUS
820     DISCOUNT FACTORS
830     1 2 3 4 5
840     FOR I = 1 TO YR.QUIT WRITE DISC(I) AS
850     S 5,D(5,3)
860     READ MAX FOR I = 1 TO MAX READ FQ(I)
870     LET YR.COUNT = 1
880     SKIP 3 LINES PRINT 2 LINES WITH PRGM THUS
890     ***** DELIVERY SCHEDULE
900     YR J F M A M J J A S O N D
910     LET CY = YR.START LET J = 1
920     FOR K = 1 TO ((MAX + 11) / 12) DO
930     WRITE CY AS I 4 LET JJ = J + 11
940     FOR I = J TO JJ ADD FQ(I) TO TOT
950     FOR I = J TO JJ WRITE FQ(I) AS (12) I 4
960     WRITE TOT AS B 52,I 4,/ ADD TOT TO TOTAL
970     LET TOT = 0
980     LET CY = CY + 1 LET J = J + 12
990     LOOP
1000    WRITE TOTAL AS B 46,"TOTAL =",I 4,/
1010
1020    READ NO.OF.BASES FOR I = 1 TO NO.OF.BASES READ BASEQTY(I)
1030    SKIP 1 LINE PRINT 2 LINES THUS BASEQTY(I-1)
1040    BASE DEPLOYMENT SCHEDULE
1050    BASE # # OF A/C
1060    FOR I = 1 TO NO.OF.BASES WRITE I,BASEQTY(I) AS
1070    I 6,I 10,/
1080    FOR I = 2 TO NO.OF.BASES LET BASEQTY(I) = BASEQTY(I) +
1090    LET B = 1 LET SE.RQMT(1) = 1 LET SE.RQMT(2) = 1
1100    - - - - - SCHEDULE INSPECTIONS
1110

```

```

1120   FOR I = 1 TO MAX PD
1130     IF PD(I) = 0 JUMP AHEAD ELSE
1140     LET PDAYS = 30.42 / PD(I)
1150     FOR J = 1 TO PD(I) SCHEDULE AN INSPECTION IN
1160       (PDAYS * J) + (30.42 * (I - 1)) + ((SORTIE / FHP)
1170         * 30.42) DAYS
1180     FOR J = 1 TO PD(I)
1190       SCHEDULE A DEPLOYMENT IN (PDAYS * J) + 30.42 * (I - 1) DAYS
1200       HERE LOOP
1210       START NEW PAGE PRINT 4 LINES THUS
1220         LRU RELIABILITY AND MAINTAINABILITY DATA
1230         ECP
1240   FAIL   NRTS   # OF ANNUAL COND   QFA   MYF   ECP   PROFILE
1250   RATE   RATE   SRUS   PRICE   RATE   PRICE   COST   1 2 3 4 5
1260   READ LCNT FOR I = 1 TO LCNT DO
1270     READ NAME(I,1),NAME(I,2),LRU(I),NRTS(I),SCNT(I),LCOST(I),LCOND(I),
1280     LQFA(I),MYF(I),CLECP(I),NLECP(I,1),NLECP(I,2),NLECP(I,3),NLECP(I,4),
1290     NLECP(I,5)
1300     WRITE I,NAME(I,1),NAME(I,2),LRU(I),NRTS(I),SCNT(I),LCOST(I),
1310     LCOND(I),LQFA(I),MYF(I),CLECP(I),NLECP(I,1),NLECP(I,2),
1320     NLECP(I,3),NLECP(I,4),NLECP(I,5)
1330   AS I 2,2 A 6,I 6,S 1,D(4,2),S 1,I 4,S 1,D(8,0),S 3,D(4,2),S 1,I 3,
1340     D(8,0),D(7,0),S I 2,/
1350     LET LRUPROB(I) = SORTIE / LRU(I) * LQFA(I)
1360     LOOP
1370       FOR X = 1 TO N DO
1380         LET TCOST(X) = YRLRU(X,1)*LCOST(1)
1390         LET TMYFC(X) = YRLRU(X,1)*MYF(1)
1400       LOOP X TIMES
1410   START NEW PAGE PRINT 2 LINES THUS
1420   LRU   FAIL   ANNUAL COND   MYF   ECP   ECP PROFILE
1430   IDENT RATE   PRICE   RATE   PRICE COST   1 2 3 4 5
1440   FOR I = 1 TO LCNT DO
1450     FOR J = 1 TO SCNT(I) DO
1460       READ SNAME(1),SNAME(2),SRU(I,J),SCOST(I,J),SCOND(I,J),SMYP(I,J),
1470       CSECP(I,J),NSECP(I,J,1),NSECP(I,J,2),NSECP(I,J,3),NSECP(I,J,4),
1480       NSECP(I,J,5)
1490       WRITE J,SNAME(1),SNAME(2),I,SRU(I,J),SCOST(I,J),SCOND(I,J),SMYP(I,
1500       CSECP(I,J),NSECP(I,J,1),NSECP(I,J,2),NSECP(I,J,3),NSECP(I,J,4),J),
1510       NSECP(I,J,5)
1520     AS I 2,S 2,2 A 6,S 2,I 4,S 3,I 5,S 2,D(8,0),S 2,D(4,2),
1530     D(8,0),D(6,0),S I 2,/
1540     LET SRUPROB(I,J) = LRU(I) / SRU(I,J)
1550     LOOP
1560     LOOP
1570     LET TRS = ((30.42 * 24) / (FHP / SORTIE) / 24)
1580     SCHEDULE A ECP IN 365 DAYS
1590     SCHEDULE A MULTI IN 365 * YR.QUIT DAYS
1600     SCHEDULE A ADMIN IN 365 * YR.QUIT DAYS
1610     SCHEDULE A REPORT IN 365 * YR.REPORT DAYS
1620     SCHEDULE A END.OF.YRSTATS IN 366 * YR.QUIT DAYS
1630     CALL ORIGIN.R(1,1,YR.START)
1640     START SIMULATION
1650     END
1660
1670   *****
1680   EVENT DEPLOYMENT
1690   ADD 1 TO PLANES
1700   IF PLANES > BASEQTY (B) ADD 1 TO SE.RQMT (1) ADD 1 TO SE.RQMT
1710   ADD 1 TO B (2)

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1720     ALWAYS RETURN END
1730
1740     *****
1750     EVENT INSPECTION
1760     ADD 1 TO ICOUNT ADD SORTIE TO FHT ADD SORTIE*1.1 TO OPT
1770     FOR I = 1 TO LCNT DO
1780     IF RANDOM.F(9) < LRUFPROB(I) GO TO 'REMOVE.LRU' ELSE JUMP AHEAD
1790 'REMOVE.LRU'
1800     ADD 1 TO LREM(I) ADD 5 TO INT.HRS ADD 1 TO REMLRU
1810     PERFORM LRUCHECK(I)
1820     IF RANDOM.F(5) < NRTS(I) GO TO 'DEPOT.REPAIR' ELSE
1830     GO TO 'IREPAIR'
1840 'IREPAIR'
1850     SCHEDULE AN LRUREPAIR(I) IN 4 DAYS
1860     ADD 1 TO ILRU
1870     ADD 4 TO INT.HRS
1880     FOR J = 1 TO SCNT(I) DO
1890     IF RANDOM.F(8) < SRUFPROB(I,J)
1900     ADD 1 TO SREM(I)
1910     ADD 1 TO REMSRU(I,J)
1920     ADD 10 TO DEP.HRS
1930     PERFORM SRUCHECK(I,J)
1940     ADD 10 TO TRANS(I)
1950     SCHEDULE AN SRUREPAIR(I,J) IN 54 DAYS
1960 ALWAYS LOOP
1970 JUMP AHEAD
1980 'DEPOT.REPAIR'
1990 S
2000     ADD 1 TO DLRU
2010     ADD 4 TO DEP.HRS
2020     ADD 30 TO TRANS(I)
2030     FOR J = 1 TO SCNT(I) DO
2040     IF RANDOM.F(8) < SRUFPROB(I,J)
2050     ADD 1 TO SREM(I)
2060     ADD 1 TO REMSRU(I,J)
2070     ADD 10 TO DEP.HRS
2080     PERFORM SRUCHECK(I,J)
2090     SCHEDULE AN SRUREPAIR(I,J) IN 40 DAYS
2100 ALWAYS LOOP
2110 HERE LOOP
2120     SCHEDULE AN INSPECTION IN TBS DAYS
2130     RETURN END
2140
2150     *****
2160 SUBROUTINE LRUCHECK(NUM)
2170     SUBTRACT 1 FROM NLRU(NUM)
2180     IF NLRU(NUM) < 0 ADD 1 TO SLRU(NUM) ADD 1 TO NLRU(NUM)
2190     ADD LCOST(NUM)*INFLA(YR.COUNT)*DISC(YR.COUNT) TO TLCOST(NUM)
2200     ADD LCOST(NUM)*INFLA(YR.COUNT)*DISC(YR.COUNT) TO TLCST(YR.
2210     ADD 1 TO YRLRU(YR.COUNT,NUM)
2220     ALWAYS RETURN END
2230
2240     *****
2250 EVENT LRUREPAIR(PART)
2260 IF RANDOM.F(1) > LCOND(PART) ADD 1 TO NLRU(PART)
2270 ALWAYS RETURN END
2280
2290     *****
2300 SUBROUTINE SRUCHECK(I,J)
2310     SUBTRACT 1 FROM NSRU( TO SSRU(I,J) ADD 1 TO NSRU(I,J)
2320     ADD SCOST(I,J)*INFLA(YR.COUNT)*DISC(YR.COUNT) TO TSCOST(I)

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2340         ALWAYS RETURN*****
2370     EVENT SRUREPAIR(A,C)
2380         IF RANDOHLF(1) > SCND(A,C) ADD 1 TO NSRU(A,C)
2390     ALWAYS RETURN END
2400
2410     *****
2420     EVENT REPORT
2430         START NEW PAGE DEFINE TOT.COST AS A REAL VARIABLE
2440         DEFINE TOT.MYP AS A REAL VARIABLE
2441     DEFINE INT AS A REAL SE1,SE2 AS REAL VARIABLES
2450     DEFINE P,U AS REAL VARIABLES
2460     DEFINE FF AS 1-DIMENSIONAL REAL ARRAY
2470     RESERVE FF(*) AS YR.REPORT
2480     ADD YR.REPORT TO YR.START
2490     SKIP 1 LINE PRINT 3 LINES WITH YR.START + 1900 THUS
2500         END OF YEAR STATUS REPORT
2510         *****
2520
2530     -----
2530     SKIP 2 LINES
2540     PRINT 2 LINES WITH FHT/MIL, OPT/MIL, ICOUNT THUS
2550     ***** MIL. FLYING HOURS ***** MIL. OPERATING
2560     ***** SORTIES COMPLETED HOURS
2570     SKIP 1 LINE PRINT 3 LINES WITH REMLRU,LCNT THUS
2580     -----
2590     LRU REMOVAL DATA
2600     ***** LRUS REMOVED DISTRIBUTED AMONG THE *** THUS
2610     FOR I = 1 TO LCNT WRITE LREN(I) AS I 7
2620     SKIP 1 LINE PRINT 3 LINES WITH ILRU,DLRU THUS
2630     LRU REPAIR ACTIVITY
2640     ***** LRUS REPAIRED AT INTES REPAIRED AT DEPOT LEVEL
2660     SKIP 1 LINE PRINT 2 LINES THUS
2670     -----
2680     SRU REMOVAL DATA
2690     FOR I = 1 TO LCNT DO
2700         PRINT 1 LINE WITH I,SREM(I) THUS
2710     LRU NUMBER *** HAD ***** FAILURES DISTRIBUTED THUS
2720     FOR J = 1 TO SCNT(1) WRITE REMSRU(I,J) AS I 5 ,/
2730     LOOP
2740     SKIP 1 LINE PRINT 2 LINES THUS
2750     -----
2760     LRU SPARES REQUIREMENT
2770     FOR I = 1 TO LCNT WRITE SLRU(I) AS I 5
2780     SKIP 1 LINE PRINT 2 LINES THUS
2790     -----
2800     SRU SPARES REQUIREMENT
2810     FOR I = 1 TO LCNT DO
2820     SKIP 1 LINE PRINT 1 LINE WITH I THUS
2830     LRU NUMBER *** SPARES
2840     FOR J = 1 TO SCNT(1) WRITE SSRU(I,J) AS I 5
2850     LOOP
2860     LET ICOST = INT.HRS * 25.00 / MIL
2870     LET DCOST = DEP.HRS * 50.00 / MIL
2880     LET SE1=SE.COST(1) * SE.RQMT(1)
2890     LET SE2=SE.COST(2) * SE.RQMT(2)
2900     SKIP 2 LINES PRINT 7 LINES WITH INT.HRS, DEP.HRS, SE.RQMT(1),
2910     SE.RQMT(2) THUS
2920     -----
2930     MAINTENANCE AND SUPPORT EQUIPMENT
2940     I-LEVEL MANHOURS = *****
2950     D-LEVEL MANHOURS = *****
2960     O-LEVEL S.E. RQMT = *****

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2970 1-LEVEL S.E. RQMT = ****
2980 D-LEVEL S.E. RQMT = 1
2990 LET TOT.SE = SE1 + SE2 + SE.COST(3)
3000 FOR I = 1 TO LCNT DO / MIL) + ←
3010 LET TOT.COST = (TRANS(I) / MIL) + (ANECF(I) / MIL) + (AN.SRU(I) / MIL) + (TLCOST(I) / MIL) + (TSCOST(I) / MIL) + (ADM(I) / MIL)
3020 LET TOT.MYP = (TRMY(I) / MIL) + (CMY(I) / MIL) + (CSMY(I) / MIL) + (STMY(I) / MIL) + (MY.ECF(I) / MIL) + (MYSRU(I) / MIL) + (1000 / MIL)
3030 SKIP 1 LINE PRINT 12 LINES WITH NAME(I,1),NAME(I,2),
3040 TLCOST(I) / MIL, CMY(I) / MIL,
3050 TSCOST(I) / MIL, CSMY(I) / MIL, ANECF(I) / MIL, MY.ECF(I) / MIL,
3060 AN.SRU(I) / MIL, MYSRU(I) / MIL,
3070 TRANS(I) / MIL, MIL, STOR(I) / MIL, STMY(I) / MIL,
3080 ADM(I) / MIL, 1000 / MIL, TOT.COST, TOT.MYP THUS
3090
3100
3110
3120
3130
3140
3150
3160
3170
3180
3190
3200
3210
3220
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```

FINAL COST BREAKDOWN FOR ANNUAL MYF

|                |   |            |            |
|----------------|---|------------|------------|
| LRU SPARES     | = | *****.**** | *****.**** |
| SRU SPARES     | = | *****.**** | *****.**** |
| LRU ECF COST   | = | *****.**** | *****.**** |
| SRU ECF COST   | = | *****.**** | *****.**** |
| TRANSPORTATION | = | *****.**** | *****.**** |
| STORAGE        | = | *****.**** | *****.**** |
| ADMINISTRATION | = | *****.**** | *****.**** |
| TOTAL COST     | = | *****.**** | *****.**** |

SKIP 2 LINES PRINT 5 LINES WITH YRLRU(1,I),YRLRU(2,I),YRLRU(3,I),YRLRU(4,I),YRLRU(5,I),SLRU(I) THUS

SPARES BUILDUP BY YEAR

| YEAR  | 1     | 2     | 3     | 4     | 5     | TOTAL |
|-------|-------|-------|-------|-------|-------|-------|
| ***** | ***** | ***** | ***** | ***** | ***** | ***** |

SKIP 2 LINES PRINT 1 LINE THUS

SPARES ANNUAL COST BY YEAR

PRINT 4 DOUBLE LINES WITH TLCST(1,I),TLCST(2,I),TLCST(3,I),TLCST(4,I),TLCST(5,I),TLCOST(I) THUS

| YEAR      | 1         | 2         | 3         | 4         |
|-----------|-----------|-----------|-----------|-----------|
| 5         | TOTAL     |           |           |           |
| *****. ** | *****. ** | *****. ** | *****. ** | *****. ** |
| *****. ** | *****. ** | *****. ** | *****. ** | *****. ** |

THIS ROUTINE COMPUTES INTERNAL RATE OF RETURN

LET N = YR.REPORT

LET FF(1) = TLCST(1,I) - CMY(I)

WRITE FF(1) AS D(14,5),/

FOR X = 2 TO 5 DO

LET FF(X) = TLCST(X,I)

WRITE FF(X) AS D(14,5),/

LOOP

LOWER BOUND OF INTEREST RATE = L

UPPER BOUND OF INTEREST RATE = U

LET L = 0.0

LET U = 1.0

310 LET INT = L + (U-L)/2

WRITE F,L,U,INT AS 4 D(12,5),/

LET F = 0.0

```

3540      FOR X = 1 TO N LET P = P+FF(X)/((INT+1)**X)
3550      IF P < .0005 AND P > -.0005
3560          WRITE INT*100. AS "IRR = ",D(12,3),/ JUMP AHEAD
3570      ELSE
3580          IF P > .0005 LET L = INT GO TO 310 ELSE LET U = INT GO TO
3590      HERE      LOOP                                     310
3600      SCHEDULE A REPORT IN 365 * YR.REPORT DAYS
3610      RETURN    END
3620      ** *****
3630      EVENT ECP
3640          FOR I = 1 TO LCNT DO
3650              ADD SLRU(I) * NLECP(I,YR.COUNT) * CLECP(I) TO ANECP(I)
3660              ADD SLRU(I) * NLECP(I,YR.COUNT) * 30 TO TRANS(I)
3670              ADD SLRU(I) * 100 TO STOR(I)
3680              FOR J = 1 TO SCNT(I) DO
3690                  ADD SSRU(I,J) * NSECP(I,J,YR.COUNT) * CSECP(I,J) TO AN.SRU(I)
3700                  ADD SSRU(I,J) * NSECP(I,J,YR.COUNT) * 10 TO TRANS(I)
3710              ADD SSRU(I,J) * 15 TO STOR(I)
3720              LOOP
3730          LOOP
3740          ADD 1 TO YR.COUNT
3750          SCHEDULE A ECP IN 365 DAYS
3760          RETURN    END
3770      ** *****
3780      EVENT MULTI
3790          LET E.TOT = 0
3800          LET MYSRU(J) = 0.0
3810          LET MY.ECP(I) = 0.0
3820          FOR J = 1 TO LCNT DO
3830              ADD SLRU(I) * MYF(I) TO CMY(I)
3840          FOR M = 1 TO 5 DO
3850              ADD NLECP(I,M) TO E.TOT
3860          LOOP
3870          LET TRMY(J) = E.TOT * SLRU(I) * 30
3880          ADD SLRU(I) * 100 * YR.QUIT TO STMY(I)
3890          LET MY.ECP(I) = E.TOT * CLECP(I) * SLRU(I)
3900          LET E.TOT = 0
3910          FOR J = 1 TO SCNT(I) DO
3920              ADD SSRU(I,J) * SMYP(I,J) TO CSMY(I)
3930          FOR M = 1 TO 5 DO
3940              ADD NSECP(I,J,M) TO E.TOT
3950          LOOP
3960          ADD E.TOT * SSRU(I,J) * 10 TO TRMY(I)
3970          ADD SSRU(I,J) * 15 * YR.QUIT TO STMY(I)
3980          LET MYSRU(I) = E.TOT * CSECP(I,J) * SSRU(I,J)
3990          LET E.TOT = 0
4000          LOOP
4010      LOOP
4020      RETURN    END
4030      ** *****
4040      EVENT ADMIN
4050          FOR I = 1 TO LCNT DO
4060              FOR J = 1 TO YR.QUIT DO
4070                  IF YRLRU(J,I) > 0 ADD 1000 TO ADM(I)
4080              ALWAYS      LOOP
4090          LOOP
4100      RETURN    END

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```

4110 *****
4140 STOP      END
4150$ SOURCE
4160$ EXECUTE
4170$ LIMITS  50,50K,-3K,2000
4180$ FILE    B*,B1R
4190$ PRMFL   SL,R,S,CACI/SIM2LIB
4200$ PRMFL   17,R,S,CACI/SINERR
4210$ DATA   05
4220$ SELECTA CMSEV
4230$ ENDJOB

```

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## VITA

Captain Sylvia C. Wardley-Niemi was born on 13 September 1954 in Washington, D.C. She graduated from Jonesboro High School in 1971. She enlisted in the United States Air Force in 1973. She served as a communication specialist until 1977 when she was assigned as a management analyst for the 91 Strategic Missile Wing at Minot Air Force Base, North Dakota. She attended Minot State College, earning a Bachelor of Art degree in Business Administration in 1980. She was commissioned as a Second Lieutenant through Officer Training School in July 1980. She was then assigned to the F-16 Program Office, Wright-Patterson Air Force Base, Ohio, as a program analyst. Before entering the School of Systems and Logistics, Air Force Institute of Technology, she served as a management analysis staff officer for the Directorate of Comptroller, Headquarters Air Force Systems Command.

Permanent Address: 4th Avenue

Jonesboro, Tennessee 37659



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In recent years the Department of Defense has received a great deal of publicity concerning the acquisition of spare parts. The management of spare parts is big business. The spare parts portion of the Department of Defense (DOD) budget for FY86 was 22.4 billion. With this, DOD has procured about 700,000 spare parts.

The purpose of this research effort was to validate the MYP simulation model that was developed in 1985. Two separate approaches were used to validate the model. The first approach was to identify the key cost drivers associated with making a MYP decision. The second approach involved acquiring data on 18 F-16 spare parts that were similar to the 8 B-1B spare parts used to develop the model. A literature review and numerous interviews were performed in order to achieve the purpose of the thesis. This research confirmed that the two major cost drivers for a MYP decision are: 1) acquisition savings due to buying material in larger quantities, and 2) the potential ECP costs. F-16 data was ran through the model to see how the model would work with another major weapon system that has different cost data, reliability and maintainability, quantities and mission profile. The data was ran through the model and the results supported the MYP decisions made at Air Logistics Center at Hill AFB, Utah. The purpose of this model is to aid the decision maker in making appropriate and timely MYP decisions.

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